



Coaching

Available In:

- English
- Spanish
- Videoconferencing

Achieving Optimal Employee Performance not Mediocrity

Coaching is one of the most powerful managerial skills for creating and sustaining long term performance. Yet, most managers get it wrong. Coaching is not about telling an employee how to behave/performance rather it is about collaborating with them to create performance and commitment.

If you're interested in taking any other modules, please contact SBCCD so we may work with you to set that up.

What trainees will learn:

- What effective employee coaching is
- How to use communication effectiveness to break through in coaching
- How to assist employees to achieve high performance
- Overcome low performance and conflict

How this training will benefit your company and employees:

This will benefit your company by:

- Learning how to turn low performers into average, turn average performers into high performers, and stars into promotions
- Minimize churn of talented employees
- Increase talent pool and fill your succession plan and leadership pipeline
- Increase performance, decrease defects, reduce cost

This program is designed to help all leaders gain the skills necessary for leadership success. I guarantee the practice you will realize in this workshop will increase your team's performance. This program is also heavily focused on role-playing and debriefing real leader coaching situations. Real time feedback on how to become an effective coach is the goal, improved performance by your team is the destination.

This training can be conducted for 24 hours. Onsite training may be customized to meet your business needs.

ABOUT MARK MORALES



Through purposeful training and coaching sessions, Mark provides clients innovative leadership and management practices that can be applied directly to their organizations and personal growth missions. With over 15 years of IT Leadership, Project Management and Operations Management experience, he has witnessed how great leaders and cultures can cultivate highly productive and satisfied employees. To this end, Mark discovered