



# Influence, Empowerment, and Performance

**Languages Offered:**

English  
 Spanish

## *Performance based on Operational Objectives*

**What is your Role & Responsibility? What is your Philosophy in Accepting and Accomplishing It?**

**Who are you Influenced by, and who do you Influence? Are these Positive Influences?**

**Do you Feel Empowered, and/or Do you Empower others that work with and/or for you?**

**Does Influence lead to Empowerment, or does Empowerment lead to Influence?**

**Can you meet your personal career goals without Influence or Empowerment?**

**Can your Organization be successful without Influence and Empowerment?**

### **What will trainees learn?**

1. Understand what it means to Influence.
2. Understand what it means to Empower.
3. Discuss and Learn how Influence and Empower are Interconnected.
4. Discuss How and Why is Influence a Valuable Asset in working toward your Objectives.
5. Discuss How and Why you must be Empowered to work toward your Objectives, including Possibly Empowering Others
6. Become aware of what Influences You, and How you might Influence Others.
7. Become aware of how Your personal Empowerment, and why it might enable you to Empower Others.

### **How will this training benefit your company and employees?**

Influence and Empowerment are key attributes engrained in some, and skillsets learned by others, but both are a fact of everyday life, whether in normal day to day living, or as a member of an organization, (Work, School, Sports, or Leisure Activities), that either hinder or facilitate the accomplishment of stated objectives and goals. In this topic through discussion and awareness, the participant will realize the keys to both, and begin to identify how they themselves are influenced or empowered, and to what extent it is Positive or Negative, and What or How they might need to modify their Beliefs, Mindset and Actions to better Influence and Empower themselves and others for the greater good of the Objective.

*This training can be conducted for 8 hours. Onsite training may be customized to meet your business needs.*

### **ABOUT MARK HEDGES**

Mr. Hedges has an extensive Military Construction/Operations and Civilian Business background and is an expert in: Leadership Skills, Business Strategies, Organizational Development, Coaching & Mentoring, Managing High Performance Operations, Team Building, Goal Setting, Communication Skills, Workforce Leadership and Basic Skills, in Construction, Logistics, Retail, Manufacturing, and Small Business.