

# SBCCD FINANCE COMMITTEE

Pension Rate Stabilization Program (PRSP) Trust Client Review November 12, 2020

## PARS TRUST TEAM

**Program Sponsor:** 



COMMUNITY COLLEGE LEAGUE OF CALIFORNIA

#### **Trust Administrator & Consultant**



- · Recordkeeping/reporting
- · Coordinates all District services
- Monitors plan compliance
- Processes contributions/disbursements
- Hands-on, dedicated support teams

Years of Experience (1984-2020)

1.500+

Plans under Administration

**Public Agency** Clients

500 K+

Plan Participants

\$4.7<sub>B</sub>

Assets under Administration

#### Trustee

## us bank.

- 5th largest commercial bank and one of the nation's largest trustees for Section 115 trusts.
- Safeguard plan assets, oversight protection
- Plan fiduciary
- Custodian of assets

Years of Experience (1863-2020)

Assets under Administration

## **Investment Manager**



- Independent low-cost investment leader
- Specially designed pools for program
- Portfolios comprised of institutional class, index funds with low expense ratios
- Fees decrease by economies of scale as assets in all Vanguard pools grow

Years of Experience (1975-2020)

\$5.51

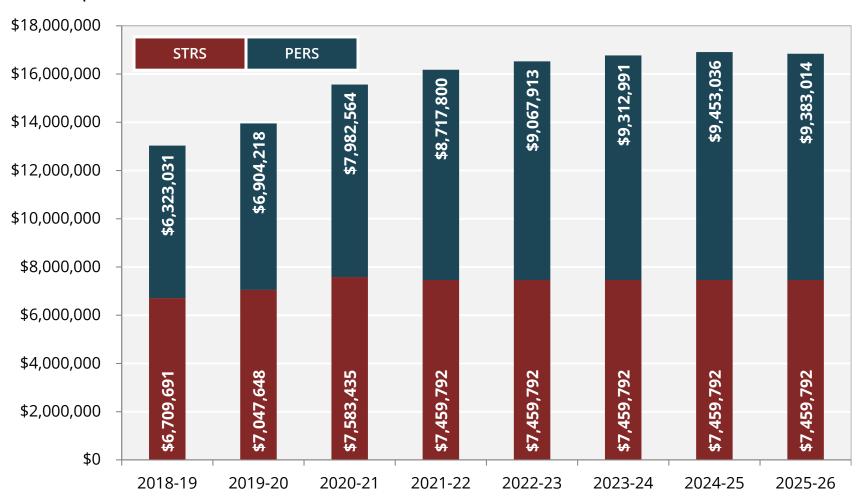
Assets under Management





# HOW DO RATE INCREASES AFFECT YOUR DISTRICT?

Annual pension costs increase from \$13.0 million to \$16.8 million in 2025-26



STRS and PERS contributions for 2018-19 are taken from the 2018-2019 Annual Financial Report; STRS and PERS contributions for 2019-20 and thereafter assume consistent STRS/PERS covered payroll amounts from the 2018-2019 Annual Financial Report (increases are only based on increased STRS/PERS contribution rates)





# SUMMARY OF DISTRICT'S PLAN\*

Plan Type: IRC Section 115 Irrevocable Exclusive Benefit Trust

Investment Manager: Vanguard

Plan Effective Date: November 10, 2016

Plan Administrator: Executive Vice Chancellor

Current Investment Strategies: Vanguard Conservative Strategy

Vanguard Fixed Income (Mirrored Account)

## AS OF SEPTEMBER 30, 2020:

Initial Contribution: July 2017: \$5,000,000

Additional Contributions: \$81,700,000

Total Contributions: \$86,700,000

Disbursements†: \$0

Net Investment Earnings: \$14,798,998

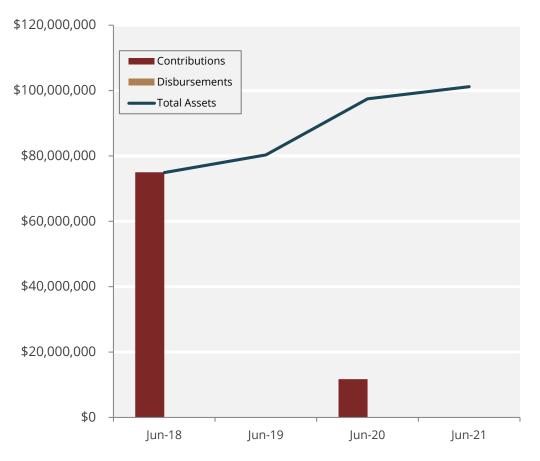
Account Balance: \$101,197,304



\*District's account is made up of 12 individual sub-accounts. † Request for a distribution of \$9,170,175 made on 10/21/20.

# SUMMARY OF DISTRICT'S PLAN

## CONTRIBUTIONS, DISTRIBUTIONS, AND TOTAL ASSETS AS OF SEPTEMBER 30, 2020:



Year	Contributions	Disbursements	Total Assets
Jun-18	\$75,000,000	\$0	\$74,912,028
Jun-19	\$0	\$0	\$80,318,459
Jun-20	\$11,700,000	\$0	\$97,473,251
Jun-21*	\$0	\$0	\$101,197,304

**Plan Year Ending** 

\*Plan Year Ending June 2021 is based on 3 months of activity.





## SUMMARY OF AGENCY'S SUB-ACCOUNT PENSION PLAN

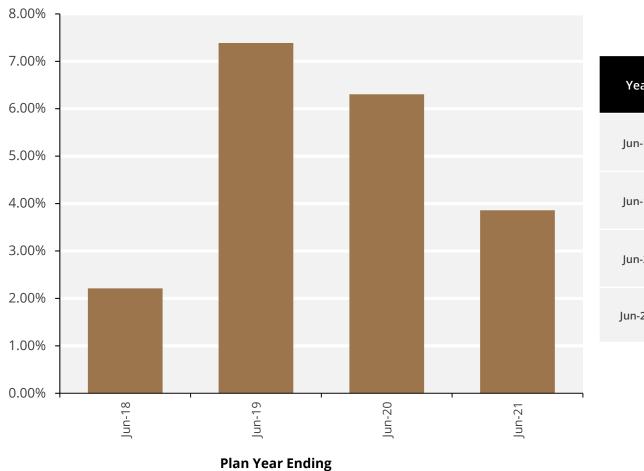
Subaccount	Total Contributions	Transfer In	Transfer Out	Total Investment Earnings:	Account Balance
Original Account	\$25,000,000		\$25,875,282 (May 2019)	\$936,799	\$0
General Fund	\$24,000,000	\$25,875,283 (May 2019)		\$7,860,428	\$55,552,144
SBVC	\$5,000,000			\$943,041	\$5,287,363
СНС	\$2,700,000			\$199,006	\$2,895,822
MAE	\$9,000,000		\$2,290,000 (Sept. 2020)	\$805,788	\$7,502,905
KVCR	\$21,000,000		\$11,338,682 (Aug. 2019, Aug. 2020)	\$3,131,891	\$12,734,598
FNX		\$9,000,000 (Aug. 2019)	\$343,700 (Aug. 2020)	\$828,890	\$9,472,392
General Fund – Fixed Income		\$2,050,000 (March 2020)		\$91,167	\$2,139,705
SBVC - Fixed Income		\$638,393 (Aug. 2020)		\$52	\$638,372
MAE – Fixed Income		\$2,290,000 (Sept. 2020)		\$1,708	\$2,291,708
KVCR - Fixed Income		\$2,338,682 (Aug. 2020)		\$190	\$2,338,606
FNX - Fixed Income		\$343,700 (Aug. 2020)		\$28	\$343,689
TOTALS	\$86,700,000	\$42,536,058	\$39,847,664	\$14,798,998	\$101,197,304





# PLAN TOTAL RETURNS

## AS OF SEPTEMBER 30, 2020



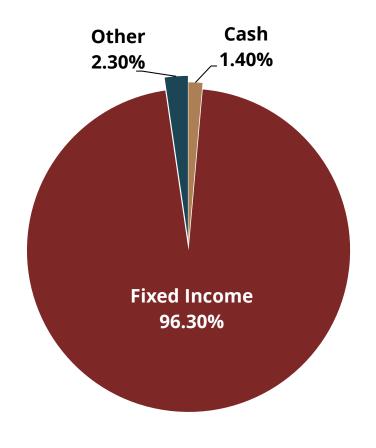
Year	Gross Returns	Net Returns
Jun-18	2.21%	2.01%
Jun-19	7.39%	7.21%
Jun-20	6.30%	6.17%
Jun-21*	3.86%	3.82%

\*Plan Year Ending June 2021 is based on 3 months of activity.





Asset Class	Allocation (%)
U.S. Bond	61.80%
Non-U.S. Bond	34.50%
Cash	1.40%
Other	2.30%
TOTAL	100.00%

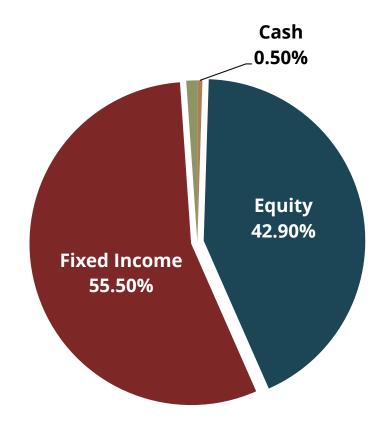


**Fixed Income Portfolio** 





Asset Class	Allocation (%)	
U.S. Equity	32.30%	
Non U.S. Equity	10.60%	
U.S. Bond	49.70%	
Non-U.S. Bond	5.80%	
Cash	0.50%	
Other	1.10%	
TOTAL	100.00%	



## **Conservative Portfolio**





## UPCOMING PORTFOLIO CHANGES

Strategy
Fixed Income
Conservative
Balanced
Growth

<b>Current Target Allocations</b>				
Equity	Fixed Income			
0%	100%			
43%	57%			
61%	39%			
77%	23%			

New Target Allocations			
Equity	Fixed Income		
0%	100%		
40%	60%		
60%	40%		
75%	25%		

- Minor adjustments being made to the four portfolios that will allow Vanguard greater flexibility to change underlying sub-asset classes
- No impact to the overall objective and risk/return profile of the strategies
- Anticipated to go into effect in late 2020 or early 2021 (upon receipt of all signed Schedule B's)





As of September 30, 2020

Strategy	Equity (%)	1 Year	3 Years	5 Years	10 Years
Growth	76.90%	9.07%	7.56%	9.52%	9.08%
Balanced	60.90%	8.80%	7.17%	8.45%	7.99%
Conservative	42.90%	8.02%	6.57%	7.15%	6.73%
Fixed Income	0.00%	5.57%	4.87%	4.07%	3.60%

Past performance does not guarantee future results; Returns are net of the fund expenses, and gross of advisory fees;

PARS is not licensed to provide and does not offer investment advice or recommendations of any kind;

All investment decisions in the PARS Section 115 Trust Programs are made at the sole discretion of the Agency,

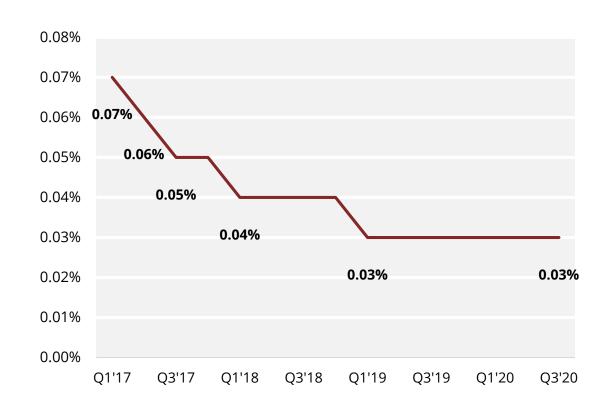
with or without the assistance of the Agency's selected investment advisors and/or managers.





## INVESTMENT MANAGEMENT FEES

- Vanguard's investment management fees are based on total assets of all participants in the four portfolio options.
- As of September 30, 2020, the investment management fee for Vanguard investment program members is 0.030% of assets (3 basis points).

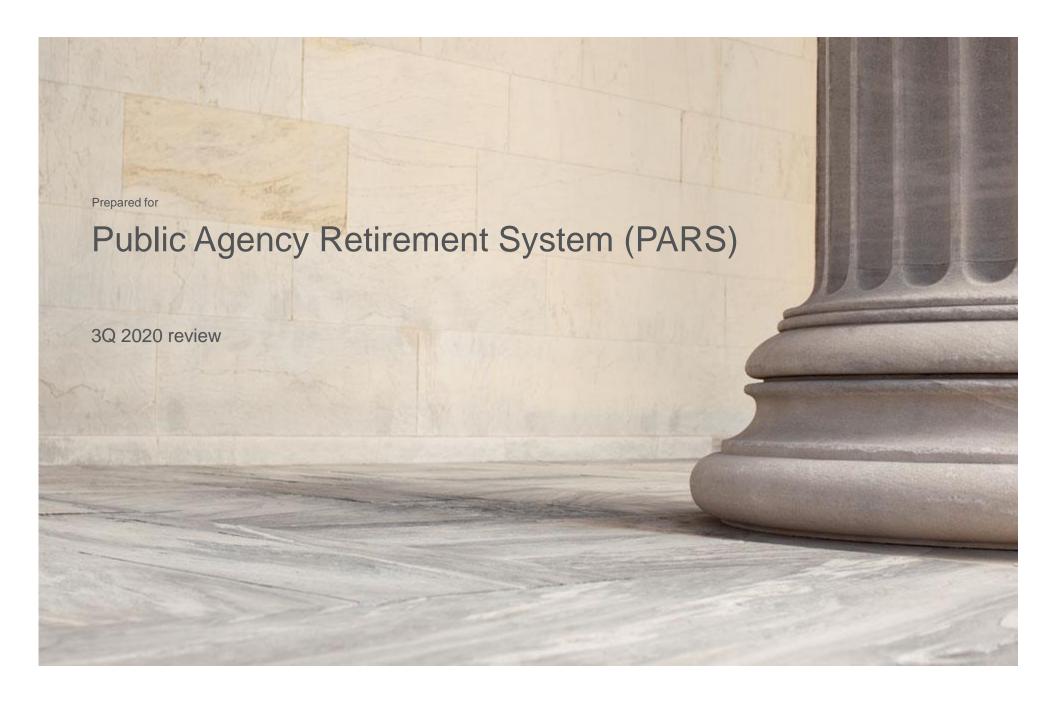


## **Vanguard Fee Schedule**

0.07% for assets \$0-50 million
0.04% for assets \$50-150 million
0.03% for assets \$150-250 million
0.01% for assets \$250-500 million
0.005% for assets over \$500 million









# Agenda

- Vanguard portfolios and estimated return on assets
- 3Q capital market returns II.
- III. Market outlook

# Vanguard portfolios and estimated return on assets

## Suite of Vanguard portfolio options

Target allocations (equity/fixed income)	Fixed Income Portfolio (0/100)	Conservative Portfolio (43/57)	Balanced Portfolio (61/39)	Growth Portfolio (77/23)
Total Equity	0.0%	35.0%	53.0%	69.0%
Total Stock Market Index	0.0%	24.5%	37.1%	48.3%
Total Int'l Stock Market Index	0.0%	10.5%	15.9%	20.7%
Total Fixed Income	100.0%	57.0%	39.0%	23.0%
<ul> <li>Total Bond Market Index</li> </ul>	24.0%	21.0%	12.0%	9.0%
Total Int'l Bond Market Index	24.0%	0.0%	0.0%	0.0%
<ul> <li>Intermediate-Term Investment Grade</li> </ul>	20.0%	12.6%	7.2%	5.4%
Short-Term Investment Grade	28.0%	8.4%	4.8%	3.6%
Short-Term Inflation-Protected Securities	4.0%	0.0%	0.0%	0.0%
<ul> <li>Inflation-Protected Securities</li> </ul>	0.0%	15.0%	15.0%	5.0%
Total Real Estate	0.0%	8.0%	8.0%	8.0%
Real Estate Index	0.0%	8.0%	8.0%	8.0%
Portfolio weighted average expense ratio	0.09%	0.08%	0.07%	0.07%
Advisory fee	0.03%	0.03%	0.03%	0.03%
All-in fee	0.12%	0.11%	0.10%	0.10%





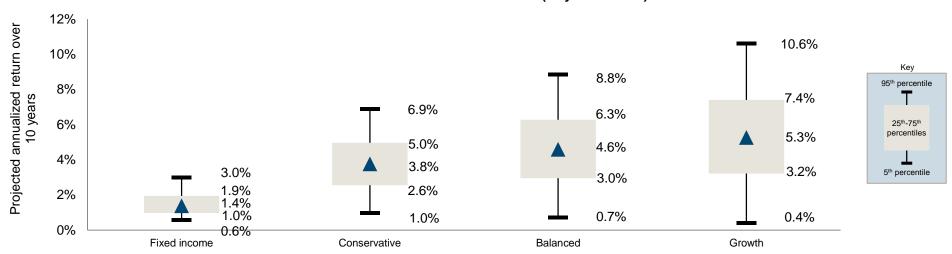




## Asset allocation analysis: 10-year outlook

Asset classes	Fixed income	Conservative	Balanced	Growth
U.S. Equity	-	24.5%	37.1%	48.3%
Non U.S. Equity	-	10.5%	15.9%	20.7%
REITs	-	8%	8%	8%
U.S. Aggregate Bonds	24%	21%	12%	9%
Non U.S. Bonds	24%	-	-	-
Intermediate-Term Credit	20%	12.6%	7.2%	5.4%
Short-Term Credit	28%	8.4%	4.8%	3.6%
Short-Term Inflation-Protected	4%	-	-	-
Inflation-Protected	-	15%	15%	5%
Median expected outcomes				
Returns	1.38%	3.76%	4.59%	5.27%
Volatility	2.70%	7.05%	9.83%	12.63%
Sharpe ratio	0.14	0.38	0.38	0.37
EQ/FI/REITS (%)	0/100/0	35/57/8	53/39/8	69/23/8

#### Portfolio nominal return distributions (10-year horizon)



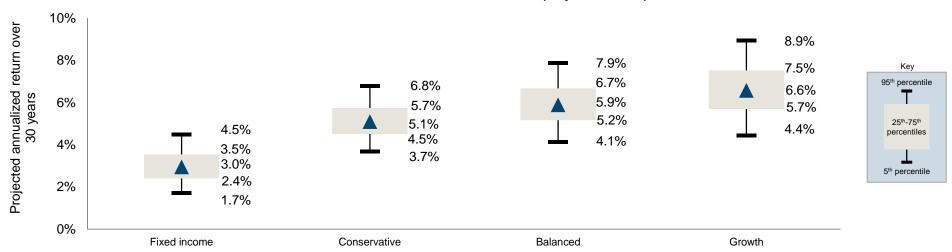
IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model®(VCMM) regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. Distribution of return outcomes from VCMM derived from 10,000 simulations for U.S. equity returns and fixed income returns. Simulations as of June 30, 2020. Results from the model may vary with each use and over time. For more information on VCMM, see the Important Information slide.

Note: Returns, real returns, and Sharpe ratio listed above represent the median value for 10,000 scenarios. The Sharpe ratio calculates return (or reward) per unit of risk; (Rx-rf)/σ(x-r); Rf = cash. The risk-free rate is based on VCMM's projections for cash.

## Asset allocation analysis: 30-year outlook

Asset classes	Fixed income	Conservative	Balanced	Growth
U.S. Equity	-	24.5%	37.1%	48.3%
Non U.S. Equity	-	10.5%	15.9%	20.7%
REITs	-	8%	8%	8%
U.S. Aggregate Bonds	24%	21%	12%	9%
Non U.S. Bonds	24%	-	-	-
Intermediate-Term Credit	20%	12.6%	7.2%	5.4%
Short-Term Credit	28%	8.4%	4.8%	3.6%
Short-Term Inflation-Protected	4%	-	-	-
Inflation-Protected	-	15%	15%	5%
Median expected outcomes				
Returns	2.95%	5.09%	5.89%	6.57%
Volatility	3.70%	7.39%	10.27%	13.20%
Sharpe ratio	0.16	0.39	0.38	0.37
EQ/FI/REITS (%)	0/100/0	35/57/8	53/39/8	69/23/8

#### Portfolio nominal return distributions (30-year horizon)



IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model®(VCMM) regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. Distribution of return outcomes from VCMM derived from 10,000 simulations for U.S. equity returns and fixed income returns. Simulations as of June 30, 2020. Results from the model may vary with each use and over time. For more information on VCMM, see the Important Information slide.

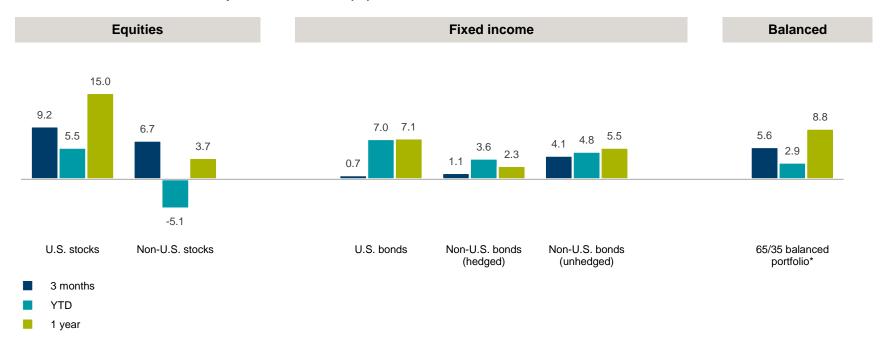
Note: Returns, real returns, and Sharpe ratio listed above represent the median value for 10,000 scenarios. The Sharpe ratio calculates return (or reward) per unit of risk; (Rx-rf)/σ(x-r); Rf = cash. The risk-free rate is based on VCMM's projections for cash.

# 3Q capital market returns

## Global markets stabilize amid continued pandemic uncertainty

- As the coronavirus pandemic continues to impact global economies, markets are assessing length and shape of recovery in progress
- Global equities sold off sharply during the first quarter, driving markets briefly into bear market territory, yet have recovered significantly over the last several months
- Fixed income delivered positive returns as Treasury yields reached record lows and credit bonds weathered the impact of the uncertainty

### Global market returns as of September 30, 2020 (%)



Past performance is no guarantee of future returns. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

Sources: Bloomberg Barclays, CRSP, and FTSE.

Expiration date: 1/26/2022

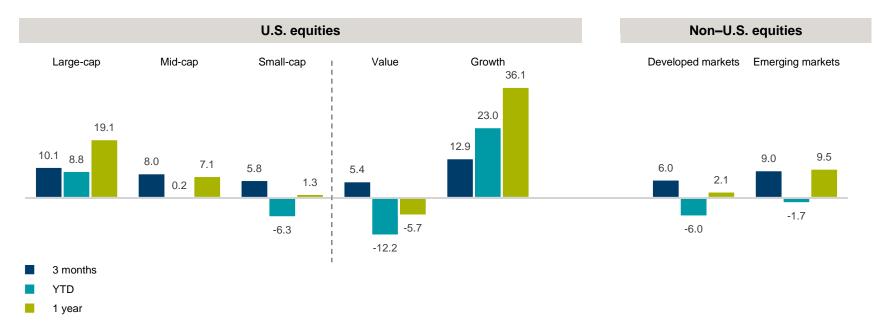
U.S. stocks (CRSP U.S. Total Market Index), non-U.S. stocks (FTSE Global All-Cap ex-US Index), U.S. bonds (Bloomberg Barclays U.S. Aggregate Float Adjusted Index), non-U.S. bonds hedged (Bloomberg Barclays Global Aggregate ex-USD Float Adjusted RIC Capped Index hedged), non-U.S. bonds unhedged (Bloomberg Barclays Global Aggregate Index ex USD).

<sup>\* 65/35</sup> balanced portfolio Static Composite (39% U.S. stocks, 26% international stocks, and 24.5% investment-grade U.S. bonds, 10.5% investment-grade international bonds).

## Stocks across market cap and style see significant divergence

- · Large-cap stocks have led returns by market cap year-to-date (YTD) and during the trailing 12 months
- Growth stocks, led by a select group of mega-cap companies, have significantly outperformed value stocks, extending their recent performance advantage of the last couple years
- In non-U.S. equity markets, emerging markets have outperformed developed markets recently, yet both have fallen short of U.S. market returns

## Global equity market returns as of September 30, 2020 (%)



Past performance is no guarantee of future returns. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

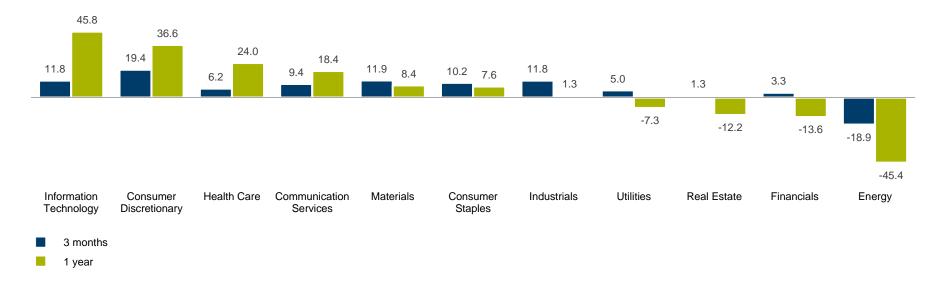
Sources: CRSP, FTSE, and Russell.

Large-cap (CRSP U.S. Mega Cap Index), mid-cap (CRSP U.S. Mid Cap Index), small-cap (CRSP U.S. Mid Cap Index), small-cap (CRSP U.S. Index), emerging markets (FTSE Emerging Markets All Cap China A Inclusion Index).

## U.S. sector performance—Recovery present in many industries

- No sector escaped the sell-off in the first guarter as steep losses were booked across industries, yet growth-oriented companies have led the recovery over the past several months
- · Wide divergence in 12-month returns between the top and bottom sectors illustrates the benefit of diversification
- Energy has posted the deepest loss over the trailing 12 months, impacted by a severe demand shock from the COVID-19 pandemic

### U.S. equity sector returns as of September 30, 2020 (%)



Past performance is no guarantee of future returns. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

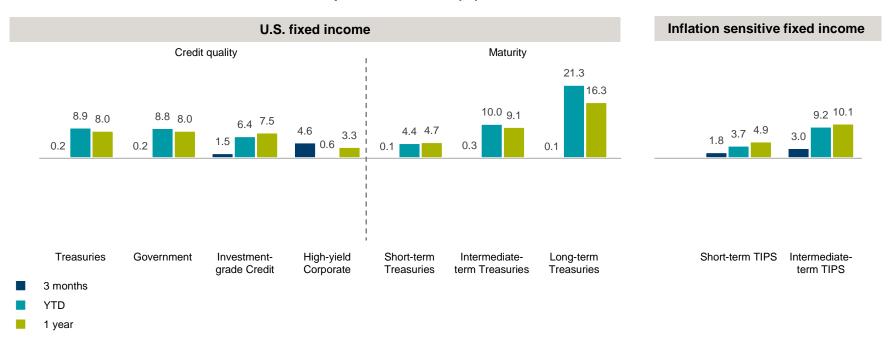
Source: FactSet.

U.S. markets measured by CRSP U.S. Total Market Index.

## Bonds post positive returns during crisis

- Treasury yields hit record lows across the curve as investors fled risky assets and the Federal Reserve cut short-term rates to near zero
- Credit spreads widened sharply during the initial outbreak and market reaction, yet both investmentgrade and high-yield bonds have recovered during the past several months
- Treasuries have had exceptionally strong performance as economic activity and expectations have fallen dramatically

#### Domestic fixed income market returns as of September 30, 2020 (%)



Past performance is no guarantee of future returns. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

Source: Bloomberg Barclays.

Treasuries, government, investment-grade credit; high-yield (Bloomberg Barclays U.S. Treasury/Government/Credit/Corporate High-Yield Indices); short-inter-long-term Treasuries (Bloomberg Barclays U.S. 1-5/5-10/Long Treasury Indices); short-term TIPS (Bloomberg Barclays U.S. Treasury 0-5 Year Inflation-Protected Index); intermediate-term TIPS (Bloomberg Barclays U.S. Treasury Inflation-Protected Index).

# Market outlook

## Key takeaways:

- It will take until the end of 2021 for U.S. GDP to return to pre-COVID levels.
- Vanguard expects agreement on a continuing resolution to fund the government at least through the election.
- Monetary policy should remain loose into 2021, with risks skewed toward further easing.
- Global trade is poised for a sharp rebound through October, followed by a slower recovery.
- Vanguard expects core inflation to remain below 2% over the medium term.
- The United States will finish 2020 with an unemployment rate in a range of 7% to 9%.

#### Asset-class return outlooks

Our ten-year, annualized, nominal return projections, as of June 30, 2020, are shown below. Please note that the figures are based on a 1.0 point range around the rounded 50th percentile of the distribution of return outcomes for equities and a 0.5-point range around the rounded 50th percentile for fixed income.

Equities	Return projection	Median volatility
U.S. equities	3.9%-5.9%	17.9%
U.S. value	5.0%-7.0%	19.9%
U.S. growth	1.6%-3.6%	19.5%
U.S. large-cap	3.7%-5.7%	19.4%
U.S. small-cap	4.0%-6.0%	23.5%
U.S. real estate		
investment trusts	3.4%-5.4%	19.9%
Global equities		
ex-U.S. (unhedged)	7.4%-9.4%	18.6%

0.5%-1.5%

Fixed income	Return projection	Median volatility
U.S. aggregate bonds	0.7%-1.7%	4.0%
U.S. Treasury bonds	0.3%-1.3%	4.2%
U.S. credit bonds	1.4%-2.4%	5.7%
U.S. high-yield		
corporate bonds	3.2%-4.2%	10.7%
U.S. Treasury inflation-		
protected securities	0.4%-1.4%	6.4%
U.S. cash	0.5%-1.5%	0.9%
Global bonds		
ex-U.S. (hedged)	0.5%-1.5%	2.5%
Emerging market		
sovereign	3.1%-4.1%	11.1%

These probabilistic return assumptions depend on current market conditions and, as such, may change over time.

Expiration date: 4/2/2022

2.4%

IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model® regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results.

Distribution of return outcomes from the VCMM are derived from 10,000 simulations for each modeled asset class. Simulations are as of June 30, 2020. Results from the model may vary with each use and over time. For more information, see Important information page.

U.S. inflation

#### Economic growth picture brightens a bit



**United States.** The second government estimate of second-quarter GDP in the United States, at negative 31.7%, confirmed an economy-wide collapse in activity led by services. But that data came in at the more optimistic end of Vanguard's forecast range.

- Some parts of the economy rushed to reopen, leading to a mixed bag of worsening virus infection trends alongside a brighter near-term U.S. economic picture.
- With these unexpected developments, Vanguard sees a shift forward in growth expectations, with higher economic growth in 2020 owing to less-stringent lockdowns (fullyear 2020 GDP around negative 4%, compared with our previous view of negative 7% to negative 9%), but a slower pace of recovery in 2021 (reduced to around 4% growth, compared with a range of 7% to 9% previously). In all, the longer-term picture hasn't changed.
- We still see it taking until the end of 2021 for GDP to return to pre-COVID levels and into 2022 to reach a pre-COVID trajectory, or where GDP would have been had COVID never happened. Our view anticipates further fiscal stimulus of around \$1 trillion; we'd likely reduce our outlook in the absence of such stimulus.

Euro area. Vanguard continues to foresee a full-year economic contraction around negative 10% for the euro area economy in 2020 as both headwinds and tailwinds strengthen.

- A strengthening in the euro against other major currencies since May, including a nearly 10% strengthening against the U.S. dollar, is a negative for exports that are now more expensive, which could weigh on GDP.
- We expect economic recovery for the rest of the year to be gradual. Although most supply has come back online, it will take longer for demand to return as households remain reluctant to engage in highly social activities.

China. Vanguard continues to foresee full-year growth for China in a 1% to 3% range.

- Vanguard is seeing a broadening in China's export goods after a period where exports were concentrated in protective equipment, medical instruments, and work-from-home technology.
- · We'll watch for whether subdued spending in the developed world may weigh on China's exports in the months ahead.

Japan. Vanguard expects the resignation of Prime Minister Shinzo Abe to have little near-term effect on the economy or consumer sentiment in Japan. We continue to foresee Japan's full-year GDP contracting in a range around negative 3% to negative 5%.

Expiration date: 4/2/2022

Emerging markets. The International Monetary Fund foresees emerging markets contracting by negative 3.0% before rebounding to growth of 5.9% in 2021.

- The outlook for Latin America, under assault from COVID-19, is particularly pessimistic.
- · Emerging markets will be watching developments in U.S.-China relations, which have implications for supply chains and trade-related growth.



Expect agreement on a continuing resolution

#### Averting a U.S. government shutdown

- Vanguard expects agreement on a continuing resolution to fund the government at least through the November 3 presidential and congressional elections, averting a shutdown in the interim.
- The government is required to authorize funding each fiscal year for the approximately one- third of the federal budget that isn't authorized automatically. When it doesn't do so, certain government operations cease to function.



#### Monetary policy to remain loose

Expiration date: 4/2/2022

Given our expectation for a slow recovery in demand amid pandemic containment efforts, Vanguard continues to expect monetary policy to remain loose into 2021, with risks skewed toward further easing.

The Fed. The Fed said it expects to maintain the current target range of 0%-0.25% until it assesses that inflation "is on track to moderately exceed 2% for some time."

 U.S. Federal Open Market Committee (FOMC) members broadly expect the Fed will keep the current federal funds target rate at today's level through 2023, even as they expect inflation to then finally reach 2%.

**The ECB**. Vanguard expects little change in ECB policy over the next 12 months. China. Vanguard expects China to largely maintain the status guo in both monetary and fiscal policy as it tries to balance near-term growth and medium-term financial stability.



#### Core inflation should remain below 2% over the medium term

We see inflation remaining below 2% by the end of 2021, though virus-related supply shocks, fiscal support and/or monetary stimulus, and willingness by the Federal Reserve to tolerate above-target inflation may serve as potential spurs to higher prices.



#### Global trade has swung back to an upward trajectory

Similar to the trajectory of broader economic recovery in many places, the leading indexes imply a sharp rebound for global trade through October, followed by a slower recovery to pre-pandemic levels.

We expect global inventory drawdowns prior to the crisis to act as a tailwind to global trade, as firms rebuild depleted inventories.

China. The country remains the standout in trade, its exports buoyed by products that were in demand during COVID lockdowns, such as protective gear, pharmaceuticals, and office equipment.

China has been supported by its position at the center of global goods production and by lower commodities input prices.

#### **Employment better than expected**

United States. The U.S. labor market has surpassed expectations in recent months, and our view that U.S. growth will accelerate for the rest of the year supports our view that the United States will finish 2020 with an unemployment rate in a range of 7% to 9%, lower than our prior view of a range of 8% to 10%.



Expiration date: 4/2/2022

#### Register today

Thursday, October 15, 2020 Noon-4:45 p.m., Hear from Vanguard CEO Tim Buckley, Managing Director of Vanguard Financial Advisor Services™ Tom Rampulla, Vanguard Global Chief Economist Joe Davis, and more.

Vanguard's Advisor Symposium

## Important information

IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model® (VCMM) regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. VCMM results will vary with each use and over time.

The VCMM projections are based on a statistical analysis of historical data. Future returns may behave differently from the historical patterns captured in the VCMM. More importantly, the VCMM may be underestimating extreme negative scenarios unobserved in the historical period on which the model estimation is based.

The Vanguard Capital Markets Model® is a proprietary financial simulation tool developed and maintained by Vanguard's primary investment research and advice teams. The model forecasts distributions of future returns for a wide array of broad asset classes. Those asset classes include U.S. and international equity markets, several maturities of the U.S. Treasury and corporate fixed income markets, international fixed income markets, U.S. money markets, commodities, and certain alternative investment strategies. The theoretical and empirical foundation for the Vanquard Capital Markets Model is that the returns of various asset classes reflect the compensation investors require for bearing different types of systematic risk (beta). At the core of the model are estimates of the dynamic statistical relationship between risk factors and asset returns, obtained from statistical analysis based on available monthly financial and economic data from as early as 1960. Using a system of estimated equations, the model then applies a Monte Carlo simulation method to project the estimated interrelationships among risk factors and asset classes as well as uncertainty and randomness over time. The model generates a large set of simulated outcomes for each asset class over several time horizons. Forecasts are obtained by computing measures of central tendency in these simulations. Results produced by the tool will vary with each use and over time.

The Vanguard Lifecycle Model (VLCM) is designed to identify the product design that represents the best investment solution for a theoretical, representative investor who uses the target-date funds to accumulate wealth for retirement. The VLCM generates an optimal custom glide path for a participant population by assessing the trade-offs between the expected (median) wealth accumulation and the uncertainty about that wealth outcome, for thousands of potential glide paths. The VLCM does this by combining two set of inputs: the asset class return projections from the VCMM and the average characteristics of the participant population. Along with the optimal custom glide path, the VLCM generates a wide range of portfolio metrics such as a distribution of potential wealth accumulation outcomes, risk and return distributions for the asset allocation, and probability of ruin, such as the odds of participants depleting their wealth by age 95.

The VLCM inherits the distributional forecasting framework of the VCMM and applies to it the calculation of wealth outcomes from any given portfolio.

The most impactful drivers of glide path changes within the VLCM tend to be risk aversion, the presence of a defined benefit plan, retirement age, savings rate and starting compensation. The VLCM chooses among glide paths by scoring them according to the utility function described and choosing the one with the highest score. The VLCM does not optimize the levels of spending and contribution rates. Rather, the VLCM optimizes the glide path for a given customizable level of spending, growth rate of contributions and other plan sponsor characteristics.

A full dynamic stochastic life-cycle model, including optimization of a savings strategy and dynamic spending in retirement is beyond the scope of this framework.

## Important information

For more information about any fund, visit institutional vanquard.com or call 866-499-8473 to obtain a prospectus or, if available, a summary prospectus. Investment objectives, risks, charges, expenses, and other important information are contained in the prospectus; read and consider it carefully before investing.

Vanguard ETF® Shares are not redeemable with the issuing fund other than in very large aggregations worth millions of dollars. Instead, investors must buy or sell Vanguard ETF Shares in the secondary market and hold those shares in a brokerage account. In doing so, the investor may incur brokerage commissions and may pay more than net asset value when buying and receive less than net asset value when selling.

Mutual funds and all investments are subject to risk, including the possible loss of the money you invest. Prices of mid- and small-cap stocks often fluctuate more than those of large-company stocks. Investments in stocks or bonds issued by non-U.S. companies are subject to risks including country/regional risk and currency risk. These risks are especially high in emerging markets. Funds that concentrate on a relatively narrow sector face the risk of higher share-price volatility. It is possible that tax-managed funds will not meet their objective of being tax-efficient. Because company stock funds concentrate on a single stock, they are considered riskier than diversified stock funds.

Investments in bond funds are subject to the risk that an issuer will fail to make payments on time and that bond prices will decline because of rising interest rates or negative perceptions of an issuer's ability to make payments. High-yield bonds generally have medium- and lower-range credit quality ratings and are therefore subject to a higher level of credit risk than bonds with higher credit quality ratings. Although the income from a municipal bond fund is exempt from federal tax, you may owe taxes on any capital gains realized through the fund's trading or through your own redemption of shares. For some investors, a portion of the fund's income may be subject to state and local taxes, as well as to the federal Alternative Minimum Tax. Diversification does not ensure a profit or protect against a loss.

While U.S. Treasury or government agency securities provide substantial protection against credit risk, they do not protect investors against price changes due to changing interest rates. Unlike stocks and bonds, U.S. Treasury bills are guaranteed as to the timely payment of principal and interest.

Investments in Target Retirement Funds or Trusts are subject to the risks of their underlying funds. The year in the fund name refers to the approximate year (the target date) when an investor in the fund or trust would retire and leave the workforce. The fund or trust will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date. An investment in the Target Retirement Fund or Trust is not guaranteed at any time, including on or after the target date.

Vanguard collective trusts are not mutual funds. They are collective trusts available only to tax-qualified plans and their eligible participants. Investment objectives, risks, charges, expenses, and other important information should be considered carefully before investing. The collective trust mandates are managed by Vanguard Fiduciary Trust Company, a wholly owned subsidiary of The Vanguard Group, Inc.

A stable value investment is neither insured nor guaranteed by the U.S. government. There is no assurance that the investment will be able to maintain a stable net asset value, and it is possible to lose money in such an investment.

Factor funds are subject to investment style risk, which is the chance that returns from the types of stocks in which the fund invests will trail returns from U.S. stock markets. Factor funds are subject to manager risk, which is the chance that poor security selection will cause the fund to underperform relevant benchmarks or other funds with a similar investment objective.

The information contained herein does not constitute tax advice and cannot be used by any person to avoid tax penalties that may be imposed under the Internal Revenue Code. We recommend that vou consult a tax or financial advisor about your individual situation.

Advice services are provided by Vanguard Advisers, Inc., a registered investment advisor.

Brokerage services are plan-specific and may be provided by TD Ameritrade, Inc., member FINRA/SIPC or Vanguard Brokerage Services®, a division of Vanguard Marketing Corporation, member FINRA/SIPC. Refer to Vanguard's plan documents for information on the applicable brokerage services provider. TD Ameritrade and Vanguard are separate and unaffiliated firms, and are not responsible for each other's services or policies. TD Ameritrade is a trademark jointly owned by TD Ameritrade IP Company. Inc., and the Toronto-Dominion Bank. Used with permission.

CFA® and Chartered Financial Analyst® are trademarks owned by CFA Institute.

Financial Engines is a trademark of Financial Engines, Inc. All rights reserved. Used with permission. The Vanguard Group has partnered with Financial Engines Advisors, L.L.C., to provide subadvisory services to the Vanguard Managed Account Program and Personal Online Advisor. Financial Engines Advisors, L.L.C., is an independent, federally registered investment advisor that does not sell investments or receive commission for the investments it recommends. Advice is provided by Vanguard Advisers, Inc. (VAI), a federally registered investment advisor and an affiliate of The Vanguard Group, Inc. (Vanguard), Eligibility restrictions may apply. Vanguard is owned by the Vanguard funds, which are distributed by Vanguard Marketing Corporation, a registered brokerdealer affiliated with VAI and Vanguard. Neither Vanguard, Financial Engines, nor their respective affiliates guarantee future results.

Vanguard Marketing Corporation, Distributor of the Vanguard Funds. U.S. Patent Nos. 6,879,964; 7,337,138; 7,720,749; 7,925,573; 8,090,646; 8,417,623; and 8,626,636.



## Important information

CGS identifiers have been provided by CUSIP Global Services, managed on behalf of the American Bankers Association by Standard & Poor's Financial Services, LLC, and are not for use or dissemination in a manner that would serve as a substitute for any CUSIP service. The CUSIP Database, © 2020 American Bankers Association. "CUSIP" is a registered trademark of the American Bankers Association.

BLOOMBERG® is a trademark and service mark of Bloomberg Finance L.P. BARCLAYS® is a trademark and service mark of Barclays Bank Plc, used under license. Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited ("BISL") (collectively, "Bloomberg"), or Bloomberg's licensors own all proprietary rights in the Bloomberg Barclays Indices.

The products are not sponsored, endorsed, issued, sold, or promoted by "Bloomberg or Barclays." Bloomberg and Barclays make no representation or warranty, express or implied, to the owners or purchasers of the products or any member of the public regarding the advisability of investing in securities generally or in the products particularly or the ability of the Bloomberg Barclays Indices to track general bond market performance. Neither Bloomberg nor Barclays has passed on the legality or suitability of the products with respect to any person or entity. Bloomberg's only relationship to Vanguard and the products are the licensing of the Bloomberg Barclays Indices, which are determined, composed, and calculated by BISL without regard to Vanguard or the products or any owners or purchasers of the products. Bloomberg has no obligation to take the needs of the products or the owners of the products into consideration in determining, composing, or calculating the Bloomberg Barclays Indices. Neither Bloomberg nor Barclays is responsible for and has not participated in the determination of the timing of, prices for, or quantities of the products to be issued. Neither Bloomberg nor Barclays has any obligation or liability in connection with the administration, marketing, or trading of the products.

London Stock Exchange Group companies include FTSE International Limited ("FTSE"), Frank Russell Company ("Russell"), MTS Next Limited ("MTS"), and FTSE TMX Global Debt Capital Markets Inc. ("FTSE TMX"). All rights reserved. "FTSE®," "Russell®," "MTS®," "FTSE TMX®," and "FTSE Russell," and other service marks and trademarks related to the FTSE or Russell Indexes are trademarks of the London Stock Exchange Group companies and are used by FTSE, MTS, FTSE TMX, and Russell under license. All information is provided for information purposes only. No responsibility or liability can be accepted by the London Stock Exchange Group companies nor its licensors for any errors or for any loss from use of this publication. Neither the London Stock Exchange Group companies nor any of its licensors make any claim, prediction, warranty, or representation whatsoever, expressly or impliedly, either as to the results to be obtained from the use of the FTSE Indexes or the fitness or suitability of the indexes for any particular purpose to which they might be put.

The index is a product of S&P Dow Jones Indices LLC ("SPDJI") and has been licensed for use by Vanguard. Standard & Poor's and S&P® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"); S&P® and S&P 500® are trademarks of S&P; and these trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by Vanquard. Vanquard product(s) are not sponsored, endorsed, sold, or promoted by SPDJI, Dow Jones, S&P, or their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the index.

Morningstar data © 2020 Morningstar, Inc. All rights reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete, or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results.

The Russell Indexes and Russell® are registered trademarks of Russell Investments and have been licensed for use by The Vanguard Group. The products are not sponsored, endorsed, sold, or promoted by Russell Investments, and Russell Investments makes no representation regarding the advisability of investing in the products.

"Dividend Achievers" is a trademark of The NASDAQ OMX Group, Inc. (collectively, with its affiliates, "NASDAQ OMX") and has been licensed for use by The Vanguard Group, Inc. Vanguard mutual funds are not sponsored, endorsed, sold, or promoted by NASDAQ OMX, and NASDAQ OMX makes no representation regarding the advisability of investing in the funds, NASDAQ OMX MAKES NO WARRANTIES AND BEARS NO LIABILITY WITH RESPECT TO THE VANGUARD MUTUAL FUNDS.

The funds or securities referred to herein are not sponsored, endorsed, or promoted by MSCI, and MSCI bears no liability with respect to any such funds or securities. The prospectus or the Statement of Additional Information contains a more detailed description of the limited relationship MSCI has with Vanguard and any related funds.

The Global Industry Classification Standard ("GICS") was developed by and is the exclusive property and a service mark of MSCI Inc. ("MSCI") and Standard and Poor's, a division of McGraw-Hill Companies, Inc. ("S&P") and is licensed for use by Vanguard. Neither MSCI, S&P, nor any third party involved in making or compiling the GICS or any GICS classification makes any express or implied warranties or representations with respect to such standard or classification (or the results to be obtained by the use thereof), and all such parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability, or fitness for a particular purpose with respect to any such standard or classification. Without limiting any of the foregoing, in no event shall MSCI, S&P, any of its affiliates, or any third party involved in making or compiling the GICS or any GICS classification have any liability for any direct, indirect, special, punitive, consequential, or any other damages (including lost profits) even if notified of the possibility of such damages.

Apple®, iPhone®, and iPad® are trademarks of Apple Inc., registered in the United States and other countries. App Store is a service mark of Apple Inc. Android™ is a trademark of Google Inc.

# CONTACTS





## **Maureen Toal**

## **Senior Vice President**

(800) 540-6369 x135 mtoal@pars.org

**Brian Binkley, CFA** 

## **Senior Investment Consultant**

(610) 503-4211 brian\_binkley@vanguard.com

**Rachael Sanders, CEBS** 

**Senior Manager, Consulting** 

(800) 540-6369 x121 rsanders@pars.org





## **Overview**

The PARS Investment Partnership relates to a relationship between Vanguard and PARS where Vanguard manages four trusts (Fixed Income, Conservative, Balanced, and Growth) in which individual clients can invest their assets according to their appropriate investment objective.

## **Investment objective**

The Fixed Income Portfolio seeks to provide capital preservation and current income consistent with its current allocation.

## **Investment strategy**

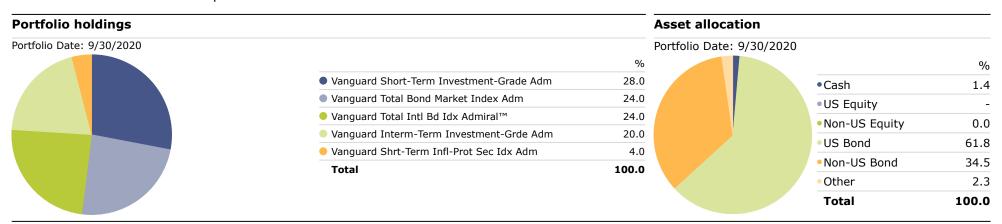
The Fixed Income Portfolio invests in Vanguard mutual funds using an asset allocation strategy designed for investors seeking a reasonable level of income and long-term capital preservation. The underlying funds are: Vanguard Total Bond Market Index Fund, Vanguard Total International Bond Index Fund, Vanguard Intermediate-Term Investment-Grade Fund, Vanguard Short-Term Investment-Grade Fund, and Vanguard Short-Term Inflation-Protected Securities Fund.

The Portfolio's indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; mortgage-backed and asset-backed securities; and government, agency, and corporate bonds. The Portfolio also holds currency-hedged international bonds.

#### **Fees**

The fees for managing the portfolio consists of the expense ratios of the individual funds and the advisor fee. Both of these fees are dependent on the assets under management. Currently the average expense ratio is **0.09%** which consists of averaging the expense ratio of the individual funds which are outlined above. The average advisory fee is **0.03%** based on the current assets under management.

## PARS Investment Partnership - Fixed Income Portfolio



#### **Investment growth**

Time Period: 10/1/2015 to 9/30/2020



- PARS Fixed Income Portfolio - Admiral

· · · PARS Fixed Income Bmk

Trailing Returns - Annualized after one year								Annual returns									
As of Date: 9/30/2020							10.0 8.0								7.9 8.0		
	YTD C	ne Year	Three Years	Five Years	Eight Te Years	n Years	6.0 4.0	5.3		5.2		3.4 3.3	2.9 3.3				
PARS Fixed Income Portfolio - Admiral	5.52	5.57	4.87	4.07	3.28	3.60	2.0				1.0 0.6			0.9 0.7			
PARS Fixed Income Bmk	6.05	5.96	5.27	4.28	3.39	3.76	-2.0 -4.0		-0.8	7							
							-4.0	2012	2013	2014	2015	2016	2017	2018	2019		

#### Portfolio

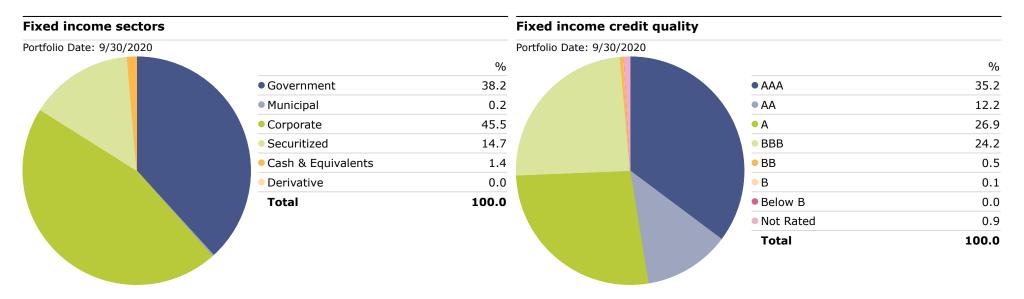
52% Total Bond Market Index Admiral, 20% Intermediate-Term Investment Grade Admiral, 28% Short-Term Investment Grade Ad

#### Benchmark

100% Spliced Barclays US Aggregate Float-Adjusted Bond Index through October 16, 2012/96% Spliced Barclays US Aggregate Float-Adjusted Bond Index, 4% Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US Aggregate Float-Adjusted Bond Index, 24% Barclays ex-USD Fload Adjusted Index Hedged, 4% Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US Aggregate Float-Adjusted Bond Index, 24% Barclays ex-USD Fload Adjusted Index Hedged, 4% Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barclays US 0-5 Year TIPS Index through May 31, 2013/72% Spliced Barc

The performance data shown represent past performance, which is not a guarantee of future results. Investment returns and principal value will fluctuate, so investors' shares, when sold, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data cited. Returns are net of the fund expense ratio, gross of advisory fees. Returns represent the historical performance for a Vanguard composite based on the portfolio holdings listed above.

## PARS Investment Partnership - Fixed Income Portfolio



## PARS Investment Partnership - Conservative Portfolio

### **Overview**

The PARS Investment Partnership relates to a relationship between Vanguard and PARS where Vanguard manages four trusts (Conservative, Balanced, Growth, and Fixed Income) in which individual clients can invest their assets according to their appropriate investment objective.

## **Investment objective**

The Conservative Portfolio seeks to provide current income and low to moderate capital appreciation consistent with its current allocation.

## **Investment strategy**

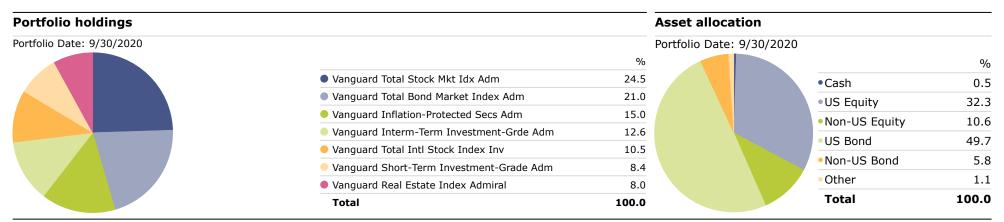
The Conservative Portfolio invests in Vanguard mutual funds using an asset allocation strategy designed for investors seeking both current income and low to moderate capital appreciation. The underlying funds are: Vanguard Total Stock Market Index Fund, Vanguard Total International Stock Index Fund, Vanguard Total Bond Market Index Fund, Vanguard Intermediate-Term Investment-Grade Fund, Vanguard Short-Term Investment-Grade Fund, Vanguard Inflation-Protected Securities Fund, and Vanguard Real Estate Index Fund.

The Portfolio's indirect stock holdings are a diversified mix of U.S. and foreign large-, mid-, and small-capitalization stocks. The Portfolio's indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; mortgage backed and asset-backed securities; and government, agency, and corporate bonds.

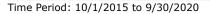
#### **Fees**

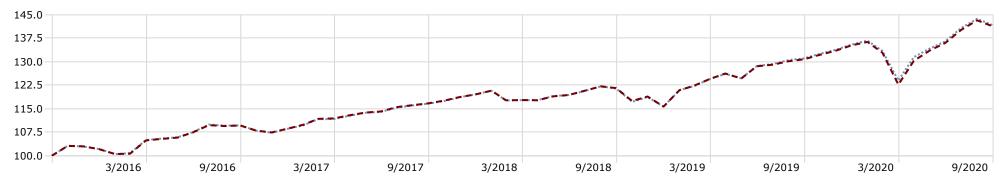
The fees for managing the portfolio consists of the expense ratios of the individual funds and the advisor fee. Both of these fees are dependent on the assets under management. Currently the average expense ratio is **0.08%** which consists of averaging the expense ratio of the individual funds which are outlined above. The average advisory fee is **0.03%** based on the current assets under management.

## PARS Investment Partnership - Conservative Portfolio

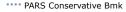


#### **Investment growth**





■ PARS Conservative Portfolio - Admiral Monthly



Trailing Returns - Annualized after one year					Annual returns										
As of Date: 9/30/2020						15.0 10.9 10.3								16.9 17.	
	YTD Or	ne Year	Three Years	Five Years	Eight Years Ten	Years		10.9 10.2	7.3 7.	7.7 8.0	0.2 0.	6.4 6.3	10.0 10.1		
PARS Conservative Portfolio - Admiral Monthly	4.49	8.02	6.57	7.15	6.22	6.73	-5.0							-3.2 -3.3	•
PARS Conservative Bmk	4.58	8.09	6.69	7.21	6.23	6.75	-10.0	2012	2013	2014	2015	2016	2017	2018	2019

#### Benchmark

24.5% Spliced Total Stock Mkt Index (equal to CRSP US Total Market Index as of 6/2/13, MSCI US Broad Market Index through 4/22/05, prior DJ Wilshire 5000 Index)/ 10.5% Spliced Total International Composite Index (Consists of the Total International Composite Index (Index through December 15, 2010; the MSCI ACWI ex USA IMI Index through 6/2/13; and the FTSE Global All Cap ex US Index thereafter) / 42% Spliced Barclays US Aggregate Float-Adjusted Bond Index/ 15% Barclays US Treasury Inflation-Protected Securities Index / 8% US REIT Spliced Index (equal to MSCI US REIT Index adjusted for a 2% cash position though 4/30/2009; MSCI US REIT Index thereafter).

The performance data shown represent past performance, which is not a guarantee of future results. Investment returns and principal value will fluctuate, so investors' shares, when sold, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data cited. Returns are net of the fund expense ratio, gross of advisory fees. Returns represent the historical performance for a Vanguard composite based on the portfolio holdings listed above.

## PARS Investment Partnership - Conservative Portfolio

