

San Bernardino Community College District Board Finance Committee November 18, 2021 2:00 pm-3:30 pm Pacific Time

### I. Welcome & Introductions - Gloria Macías Harrison, Chair

### II. Public Comment

Any member of the public who wishes to address the Committee on any matter is limited to five minutes. The total time for members of the public to speak on the same or a similar issue shall be limited to 20 minutes.

### III. Approval of Minutes for August 12, 2021

### IV. Current Topics

- A. Review of SBCCD's Pension Rate Stabilization Trust with Maureen Toal of PARS
- B. Board Directives for 2022-23 Budget
- C. Budget Calendar for 2022-23

### V. Updates

- A. Enrollment
- B. COVID-19 Expenditures
- C. PARS Report
- D. Commercial Property Vacancy by Site & Marketing Brochures
- E. Measure CC Timeline & Org Chart
- F. Budget Revenue & Expenditure
- G. 2021-22 Board of Trustees Budget

### VI. Future Topics

**Trustee Suggestions** 

### VII. Next Meeting Date & Adjournment

The next meeting of the Board Finance Committee is scheduled for Thursday, December 9, 2021, at 2 p.m. in the Boardroom Extension.

**SBCCD Mission:** The San Bernardino Community College District (SBCCD) transforms lives through the education and training of students for the benefit and enrichment of our diverse communities.

**BFC Charge:** The SBCCD BFC exists as a standing, advisory committee comprised of less than a quorum of Board members and is subject to the California Public Meetings Brown Act. The committee is charged with:

- Increasing the efficiency of the Board of Trustees by performing timeconsuming research on its behalf.

- Improving clarity by providing a platform for detailed questions not conducive to the flow of monthly business meetings.

- Promoting transparency of the SBCCD budgeting process and fiscal matters through detailed discussion of these topics in an open forum.

- Fostering an environment of understanding by communicating findings and formulating final recommendations to the Board of Trustees.

- Increasing the efficiency of the Board of Trustees by performing timeconsuming research on its behalf regarding the implementation and operation of bond measures.



## Board of Trustees Finance Committee (BFC)

Meeting Minutes – August 12, 2021, 2:00 p.m.

Members Present: Trustee Harrison, Chair, Trustee Houston

Members Absent: Trustee Singer

Other Board Members Present: Trustees Viricel and Williams

#### **Staff Present:**

- · Chancellor Diana Rodriguez
- Executive Vice Chancellor Jose Torres
- · President Kevin Horan and Interim President Scott Thayer
- Vice Presidents of Administrative Services Scott Stark and Mike Strong
- · Director of Fiscal Services Larry Strong

### I. WELCOME & INTRODUCTIONS

Trustee Harrison called the meeting to order at 2:00 p.m

#### II. PUBLIC COMMENT

There were no public comments.

#### III. APPROVAL OF MINUTES

Trustee Houston made a motion to approve the minutes of July 8, 2021, which was seconded by Trustee Harrison. The motion was approved by the following vote:

Ayes:Trustees Harrison and HoustonNoes:NoneAbstentions:NoneAbsent:Trustee Singer

### IV. CURRENT TOPICS

### Deferred Maintenance

Executive Vice Chancellor Torres mentioned that deferred maintenance had been on the BFC agenda as a future topic for some time. He explained that an analysis, which happens every 5 years, had been performed recently which allows SBCCD to assess and analyze its deferred maintenance needs. Director Farzaneh addressed the committee and introduced Tony Simpson from ISES Corp, which is the firm that performed this facility condition assessment.

The report was reviewed and discussed in detail. Measure CC capital improvement projects will help alleviate some of the need. Trustee Williams asked about facilities that may need to be taken out of commission. Executive Vice Chancellor Torres advised that SBCCD will be assessing its needs this year to determine the best and possible use of its assets, including the buildings on Del Rosa and Highland. If it is determined that the

buildings cannot be put to good use, staff will recommend to the Board to dispose of the them. He further advised that the 8<sup>th</sup> Street Building has been approved for use with the District's EDA grant.

Mr. Simpson commented that, in his opinion, SBCCD's Five Year Construction Plan appears to be in line with the Facilities Condition Assessment findings. Both campuses are within the fair to normal renovation range. Vice President Stark advised that SBVC staff reviews these findings on an annual basis for projects that 1) affect safety, 2) may affect ongoing operations, and 3) could possibly cause further property damage if left unaddressed, i.e. a leaking roof. Vice President Strong commented that the campuses have been using the Facilities Condition Index in prioritizing their facilities master plan and are trying to leverage bond dollars to address these needs.

Trustee Williams suggested SBCCD explore ways in which unrestricted revenue can be generated on the campuses, i.e. rental income from vendors. Chancellor Rodriguez commented that this has been discussed.

Trustee Harrison thanked team for executive summary. She wants this to be part of an information item to the full Board.

#### V. UPDATES

#### A. P3 Enrollment Report

Interim Director Crew took the podium and Executive Vice Chancellor Torres advised that there was a revised handout. Dr. pointed out that prior to the onset of the COVID-19 pandemic, SBCCD was at about 98% of target, however, at P3 it is at 88%. He advised that enrollment statewide is down 30-50% and gave the following local examples for context.

- RCCD: -13%
- COD: -25%
- Chaffey: -35%
- Victor Valley: -20%
- Mt Sac: -9%

Trustee Houston commented that CHC at 98% of is goal and wondered what factors were involved. Interim President Thayer commented that COVID-19 was a multiplier for low income communities with housing and food insecurities, causing greater impact on SBVC. He advised that the campus has used technology to address the issue, as well as phone calls and postcards. They are working to reengage students, keeping the library and food pantry open, and exploring ways to get students back in a safe way. Federal dollars are being disbursed and enrollment is discussed daily, with staff strategizing to address the gaps.

President Horan commented that we're trying to compare enrollment to a system that doesn't exist; pre-AB705 and AB705 are different systems. We have to start defining the new baseline rather than the baseline of 5-7 years ago. FTES is different than headcount. When students are repeating units, we're going to see a natural decrease in enrollment. Dr. Horan mentioned that we could use Trustee Williams' help with the

Board of Governors. The SCFF is being kicked down the road because we are in a hold harmless environment.

### **B. Workforce Report**

Local Outreach Administrator Canela addressed reviewed the workforce report. The use of KVCR to aid in this effort was discussed, including the desire to do a video on the apprenticeship program. She is working with Angel Rodriguez to make this happen. KVCR has also helped with the bootcamps and this is getting noticed by other community colleges' facility staff.

### C. PARS Report

This item was not discussed.

### **D.** Commercial Property Performance

Committee members discussed this report, which did not include the vacancies. We haven't yet remodeled the vacant offices to smaller spaces, which is why the capital improvement for fiscal year 2021 shows only \$218,000 spent of the \$2.1 million budgeted. The construction is planned to occur by year end. Broker CBRE is going to start premarketing the smaller spaces while we are going through the renovations.

Trustee Williams mentioned his desire to add to a future agenda a discussion about the use of commercial property proceeds to support students.

### E. Budget Revenue & Expenditure

This item was not discussed.

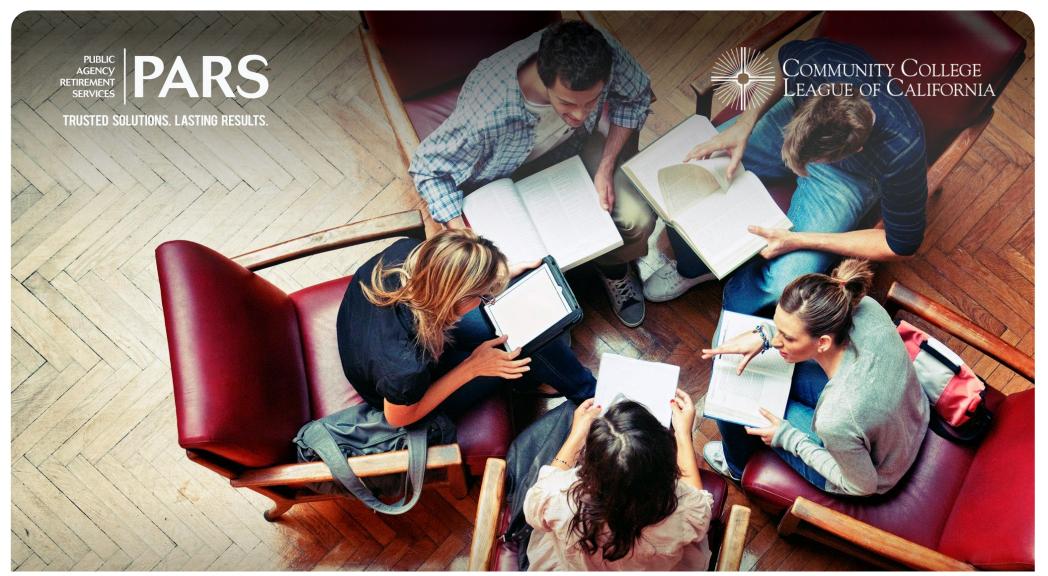
### VI. FUTURE TOPICS

### **Trustee Suggestions**

- Trustee Harrison asked that an information item on the facilities condition assessment be added to the agenda for the full Board in September.
- Trustee Harrison also requested that the BFC keep tabs on enrollment and asked that it be a constant part of the agenda.
- A commercial property vacancy report by site was requested.

### VII. ADJOURNMENT

The meeting adjourned at 3:31 p.m. The next meeting of the Board Finance Committee is scheduled for Thursday, September 9, 2021, at 2:00 p.m. in the SBCCD Boardroom Extension.



# **SBCCD BOARD FINANCE COMMITTEE**

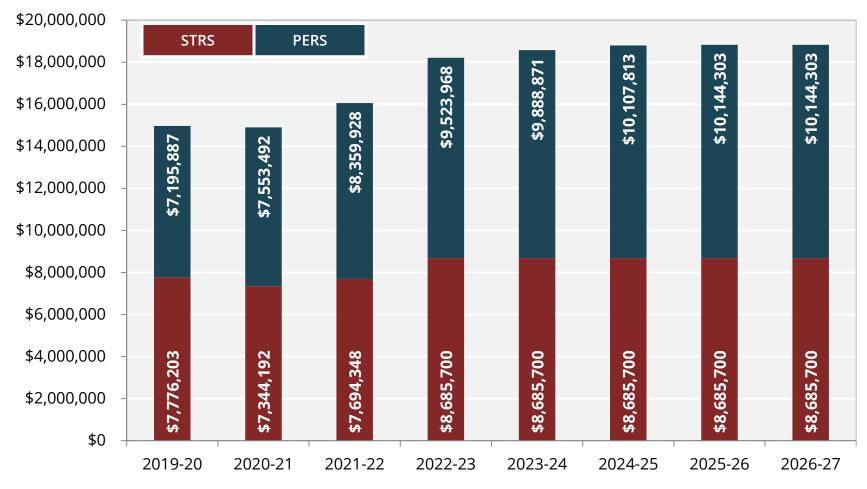
Pension Rate Stabilization Program (PRSP) Trust Client Review November 18, 2021

# PARS TRUST TEAM

Community College League of California **Program Sponsor: Trust Administrator & Consultant** · Serves as record-keeper, consultant, and Monitors plan compliance PUBLIC AGENCY RETIREMENT SERVICES central point of contact (IRS/GASB/State Government Code) Sub-trust accounting • Processes contributions/disbursements TRUSTED SOLUTIONS. LASTING RESULTS. • Coordinates all agency services Hands-on, dedicated support teams ٠ 2,000+37 00+ \$**6.5**в 30+ 500 K+ Years of Experience Plans under **Public Agency** 115 Trust Clients **Plan Participants** Assets under (1984 - 2021)Administration Clients Administration **Investment Manager** Trustee **Usbank** Vanguard One of the worlds most respected investment 5th largest commercial bank and one of the management companies nation's largest trustees for Section 115 trusts Independent low-cost investment advisor ٠ • Safeguard plan assets, oversight protection Offers index based mutual funds with low expense • Plan fiduciary • ratios Custodian of assets • Fees decrease as assets across Vanguard strategies ٠ grow 158 \$5.0T \$**7**.5T Years of Experience Years of Experience Assets under Assets under (1863-2021)Administration (1975-2021)Management

# HOW DO RATE INCREASES AFFECT DISTRICT?

Annual projection pension costs increase from **\$15.0 million to \$18.8 million** in 2026-27.



STRS and PERS contributions for 2019-20 are from the 2019-20 Financial Statements STRS and PERS contributions for 2020-21 and thereafter assume consistent STRS/PERS covered payroll amounts from the 2019-20 Financial Statements (increases are only based on increased STRS/PERS contribution rates)



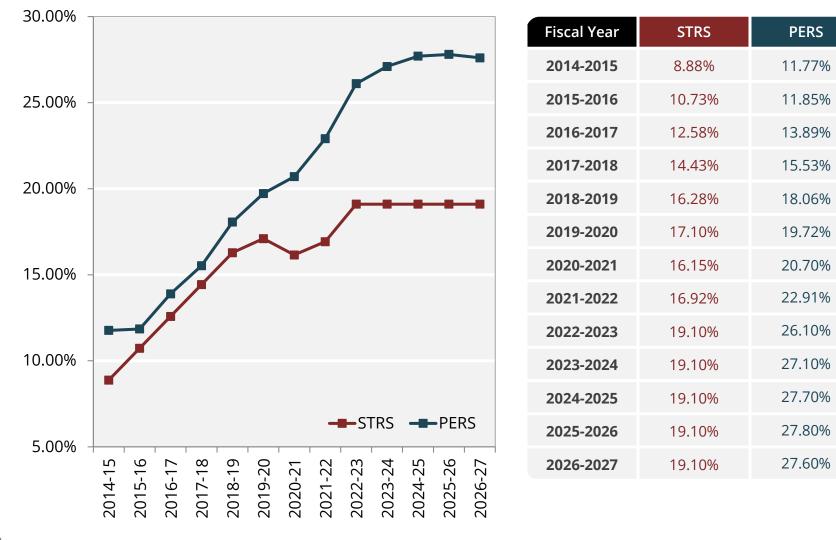
Community College

League of California

3

# HOW MUCH HAVE PENSION COSTS GROWN?

# STRS/PERS rate increases through 2026-27:









# **DISTRICT'S NET PENSION LIABILITY**

Report as of June 30, 2020

|         | Proportionate<br>Share of NPL (%) | Funded Ratio   | Estimated District's<br>Proportionate<br>Share of NPL (\$) |
|---------|-----------------------------------|--|--|
| CalSTRS | 0.0738%                           | 2015 - 77%<br>2016 - 74%<br>2017 - 70%<br>2018 - 69%<br>2019 - 71%<br>2020 - 73% | \$66.7 million   |
| CalPERS | 0.2439%                           | 2015 - 83%<br>2016 - 79%<br>2017 - 74%<br>2018 - 72%<br>2019 - 71%<br>2020 - 70% | \$71.1 million   |
| TOTAL   |                                   |  | \$137.8 million  |





# SUMMARY OF DISTRICT'S TRUST\*

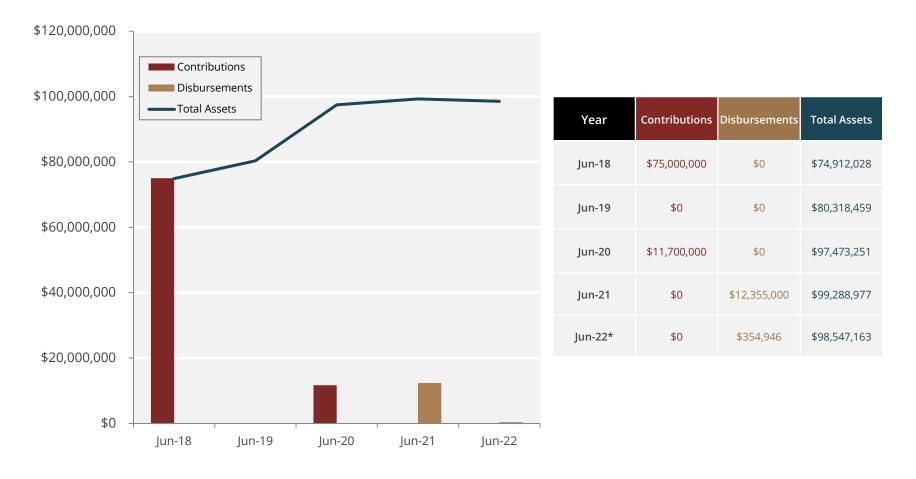
| Plan Type:                     | IRC Section 115 Irrevocable Exclusive Benefit Trust |  |  |
|--------------------------------|---|--|--|
| Investment Manager:            | Vanguard  |  |  |
| Plan Effective Date:           | November 10, 2016                                   |  |  |
| Plan Administrator:            | Executive Vice Chancellor                           |  |  |
| Current Investment Strategies: | Vanguard Conservative Strategy                      |  |  |
|                                | Vanguard Fixed Income (Mirrored Account)            |  |  |
| AS OF SEPTEMBER 30, 2021:      |   |  |  |
| Initial Contribution:          | July 2017: \$5,000,000                              |  |  |
| Additional Contributions:      | \$81,700,000  |  |  |
| Total Contributions:           | \$86,700,000  |  |  |
| Disbursements:                 | (\$12,709,946)                                      |  |  |
| Total Investment Earnings:     | \$25,047,034**                                      |  |  |
| Account Balance:               | \$98,547,163  |  |  |

\*District's account is made up of 12 individual sub-accounts \*\*Approximate cumulative return since inception: 25.4%



# SUMMARY OF DISTRICT'S TRUST

### HISTORY OF CONTRIBUTIONS, DISTRIBUTIONS, AND TOTAL ASSETS AS OF SEPTEMBER 30, 2021:



Plan Year Ending

\*Plan Year Ending June 2022 is based on 3 months of activity



# SUMMARY OF DISTRICT'S SUB-ACCOUNT PENSION TRUST

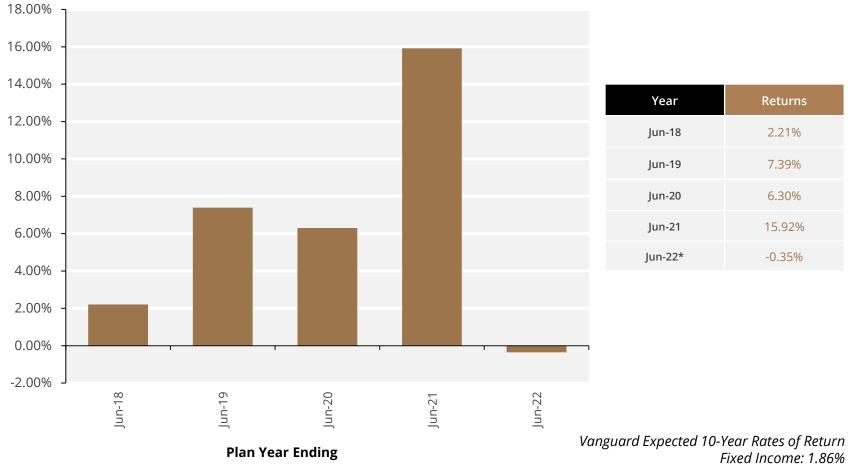
| Subaccount                     | Total<br>Contributions | Transfer In  | Transfer Out | Distributions | Total Investment<br>Earnings | Account Balance |
|--------------------------------|------------------------|--------------|--------------|---------------|------------------------------|-----------------|
| Original Account               | \$25,000,000           |              | \$25,875,282 |               | \$936,719                    | \$0             |
| General Fund                   | \$24,000,000           | \$25,877,177 |              | \$4,013,466   | \$13,860,725                 | \$57,432,019    |
| SBVC                           | \$5,000,000            | \$3,016      |              |               | \$1,537,017                  | \$5,873,558     |
| СНС                            | \$2,700,000            |              |              | \$130,000     | \$508,163                    | \$3,069,310     |
| MAE                            | \$9,000,000            | \$321.94     | \$2,290,000  | \$354,946     | \$1,652,168                  | \$7,979,349     |
| KVCR                           | \$21,000,000           | \$1,148,975  | \$11,338,682 | \$600,000     | \$4,617,526                  | \$14,741,804    |
| FNX                            |                        | \$9,000,309  | \$343,700    | \$1,006,825   | \$1,832,420                  | \$9,451,123     |
| General Fund –<br>Fixed Income |                        | \$2,050,000  | \$1,894      | \$2,136,534   | \$90,341                     | \$0             |
| SBVC – Fixed<br>Income         |                        | \$638,393    | \$3,016      | \$635,000     | (\$169)                      | \$0             |
| MAE – Fixed<br>Income          |                        | \$2,290,000  | \$321.94     | \$2,290,000   | \$805                        | \$0             |
| KVCR – Fixed<br>Income         |                        | \$2,338,682  | \$1,148,975  | \$1,200,000   | \$11,424                     | \$0             |
| FNX – Fixed<br>Income          |                        | \$343,700    | \$309        | \$343,175     | (\$105)                      | \$0             |
| TOTALS                         | \$86,700,000           | \$43,690,574 | \$41,002,180 | \$12,709,946  | \$25,047,034                 | \$98,547,163    |





# TRUST TOTAL RETURNS

### AS OF SEPTEMBER 30, 2021:



Conservative: 3.32%

\*Plan Year Ending June 2022 is based on 3 months of activity Returns are net of the embedded fund fees and gross of advisory and trust administrator fees



# **VANGUARD INVESTMENT RETURNS**

**As of** September 30, 2021

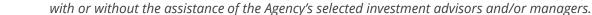
| Strategy     | Equity (%) | 1 Year | 3 Years | 5 Years | 10 Years |
|--------------|------------|--------|---------|---------|----------|
| Fixed Income | 0.10%      | -0.17% | 4.79%   | 2.93%   | 3.19%    |
| Conservative | 40.00%     | 11.28% | 8.95%   | 7.47%   | 7.63%    |
| Balanced     | 60.00%     | 17.01% | 10.53%  | 9.57%   | 9.58%    |
| Growth       | 74.90%     | 21.84% | 11.74%  | 11.34%  | 11.34%   |

Returns are net of the fund expense ratio, gross of advisory fees.

Past performance does not guarantee future results; Returns are net of the fund expenses, and gross of advisory fees;

PARS is not licensed to provide and does not offer investment advice or recommendations of any kind;

All investment decisions in the PARS Section 115 Trust Programs are made at the sole discretion of the Agency,



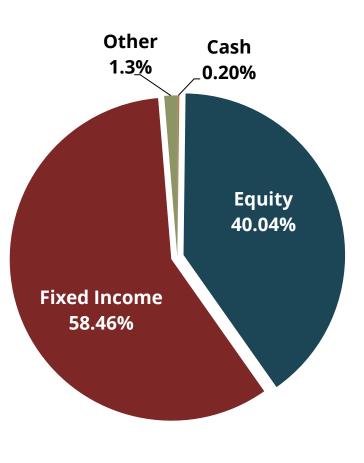




# VANGUARD ASSET ALLOCATION

As of September 30, 2021

| Asset Class     | Allocation (%) |  |
|-----------------|----------------|--|
| U.S. Equity     | 25.9%          |  |
| Non-U.S. Equity | 14.1%          |  |
| U.S. Bond       | 38.5%          |  |
| Non-U.S. Bond   | 19.9%          |  |
| Cash            | 0.2%           |  |
| Other           | 1.3%           |  |
| TOTAL           | 100.00%        |  |



# **Conservative Strategy**

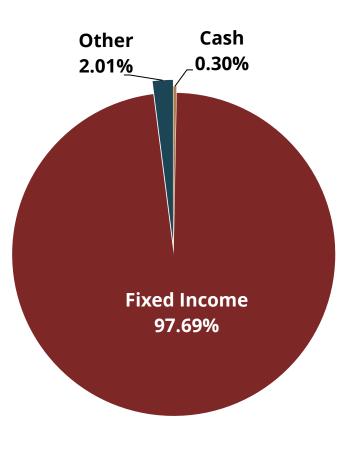




# VANGUARD ASSET ALLOCATION

As of September 30, 2021

| Asset Class     | Allocation (%) |  |
|-----------------|----------------|--|
| U.S. Bond       | 65.0%          |  |
| Non-U.S. Bond   | 32.5%          |  |
| Non-U.S. Equity | 0.1%           |  |
| Cash            | 0.3%           |  |
| Other           | 2.0%           |  |
| TOTAL           | 100.00%        |  |



# **Fixed Income Strategy**



# **INVESTMENT MANAGEMENT FEES**

- Vanguard's investment management fees are based on total assets of all participants in the four strategies.
- As of September 30, 2021, the investment management fee for Vanguard investment program members is 0.02% of assets (2.0 basis points).





# CONTACTS





### Maureen Toal Executive Vice President (800) 540-6369 x135 mtoal@pars.org

## Brian Binkley, CFA Senior Investment Consultant (610) 503-4211 brian\_binkley@vanguard.com

## Rachael Sanders, CEBS

Senior Manager, Consulting (800) 540-6369 x121

rsanders@pars.org





Prepared for

# Public Agency Retirement Services (PARS)

3Q 2021 Review

# Vanguard

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Prepared for Public Agency Retirement Services (PARS)

# Asset allocation and analysis

# Vanguard strategies

| Investments<br>(return seeking / risk reducing)             | Fixed Income Strategy<br>(0/100) | Conservative Strategy<br>(40/60) | Balanced Strategy<br>(60/40) | Growth Strategy<br>(75/25) |
|---|----------------------------------|----------------------------------|------------------------------|----------------------------|
| Total Equity  | -                                | 36%                              | 54%                          | 67%                        |
| <ul> <li>Total Stock Market Index</li> </ul>                | -                                | 22%                              | 33%                          | 41%                        |
| <ul> <li>Total International Stock Market Index</li> </ul>  | -                                | 14%                              | 21%                          | 26%                        |
| Total Fixed Income  | 100.0%                           | 60%                              | 40%                          | 25%                        |
| <ul> <li>Total Bond Market Index</li> </ul>                 | 45%                              | 23%                              | 15%                          | 10%                        |
| Total International Bond Market Index                       | 25%                              | 15%                              | 10%                          | 5%                         |
| <ul> <li>Intermediate-Term Investment Grade Fund</li> </ul> | 15%                              | 14%                              | 10%                          | 7%                         |
| <ul> <li>Short-Term Investment Grade Fund</li> </ul>        | 15%                              | 8%                               | 5%                           | 3%                         |
| Total Real Estate   | -                                | 4%                               | 6%                           | 8%                         |
| Real Estate Index   | -                                | 4%                               | 6%                           | 8%                         |
| Total weighted average expense ratio                        | 0.08%                            | 0.08%                            | 0.08%                        | 0.08%                      |
| Vanguard Advisory fee                                       | 0.02%                            | 0.02%                            | 0.02%                        | 0.02%                      |
| All-in fee  | 0.10%                            | 0.10%                            | 0.10%                        | 0.10%                      |



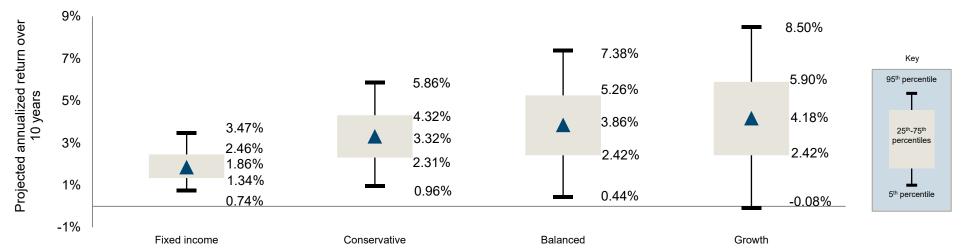
#### Data as of June 30, 2021.

Tracking #: 1591785 Expiration date: 7/17/2022

## Asset allocation analysis: 10-year outlook

| Asset classes            | Fixed income | Conservative | Balanced | Growth  |
|--------------------------|--------------|--------------|----------|---------|
| U.S. Equity              | -            | 22%          | 33%      | 41%     |
| Non U.S. Equity          | -            | 14%          | 21%      | 26%     |
| REITs                    | -            | 4%           | 6%       | 8%      |
| U.S. Aggregate Bonds     | 45%          | 23%          | 15%      | 10%     |
| Non U.S. Bonds           | 25%          | 15%          | 10%      | 5%      |
| Intermediate-Term Credit | 15%          | 14%          | 10%      | 7%      |
| Short-Term Credit        | 15%          | 8%           | 5%       | 3%      |
| Median expected outcomes |              |              |          |         |
| Returns                  | 1.86%        | 3.32%        | 3.86%    | 4.18%   |
| Volatility               | 3.64%        | 6.52%        | 9.52%    | 11.92%  |
| Sharpe ratio             | 0.07         | 0.26         | 0.25     | 0.25    |
| EQ/FI/REITS (%)          | 0/100/0      | 36/60/4      | 54/40/6  | 67/25/8 |





IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model<sup>®</sup>(VCMM) regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. Distribution of return outcomes from VCMM derived from 10,000 simulations for U.S. equity returns and fixed income returns. Simulations as of June 30, 2021. Results from the model may vary with each use and over time. For more information on VCMM, see the Important Information slide.

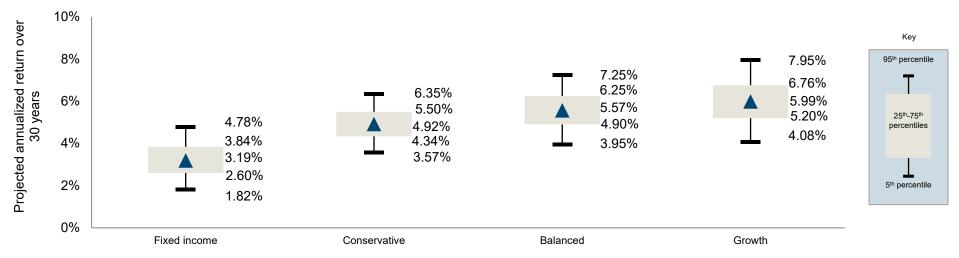
Note: Returns, real returns, and Sharpe ratio listed above represent the median value for 10,000 scenarios. The Sharpe ratio calculates return (or reward) per unit of risk; (Rx-rf)/ $\sigma$ (x-r); Rf = cash. The risk-free rate is based on VCMM's projections for cash.

Source: Vanguard, Investment Strategy Group.

## Asset allocation analysis: 30-year outlook

| Asset classes            | Fixed income | Conservative | Balanced | Growth  |
|--------------------------|--------------|--------------|----------|---------|
| U.S. Equity              | -            | 22%          | 33%      | 41%     |
| Non U.S. Equity          | -            | 14%          | 21%      | 26%     |
| REITs                    | -            | 4%           | 6%       | 8%      |
| U.S. Aggregate Bonds     | 45%          | 23%          | 15%      | 10%     |
| Non U.S. Bonds           | 25%          | 15%          | 10%      | 5%      |
| Intermediate-Term Credit | 15%          | 14%          | 10%      | 7%      |
| Short-Term Credit        | 15%          | 8%           | 5%       | 3%      |
| Median expected outcomes |              |              |          |         |
| Returns                  | 3.19%        | 4.92%        | 5.57%    | 5.99%   |
| Volatility               | 4.18%        | 6.87%        | 10.01%   | 12.50%  |
| Sharpe ratio             | 0.16         | 0.36         | 0.33     | 0.32    |
| EQ/FI/REITS (%)          | 0/100/0      | 36/60/4      | 54/40/6  | 67/25/8 |

Portfolio nominal return distributions (30-year horizon)



IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model<sup>®</sup>(VCMM) regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. Distribution of return outcomes from VCMM derived from 10,000 simulations for U.S. equity returns and fixed income returns. Simulations as of June 30, 2021. Results from the model may vary with each use and over time. For more information on VCMM, see the Important Information slide.

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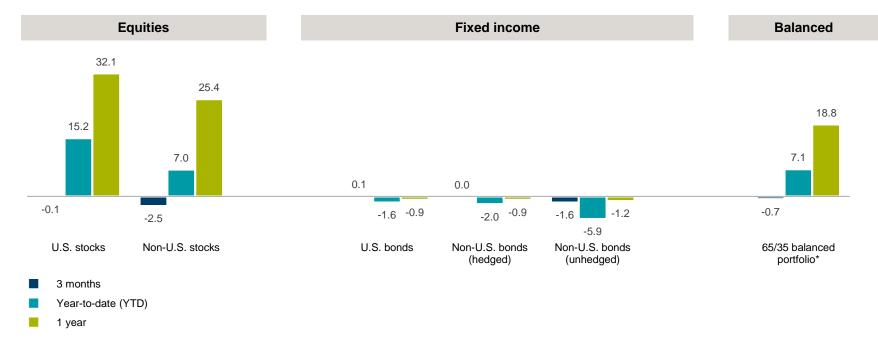
Source: Vanguard, Investment Strategy Group.

Prepared for Public Agency Retirement Services (PARS)

# 3Q performance review

# Stocks stumble as financial conditions seem to be tightening amid debt ceiling worries

- S&P 500 Drops 4.65% in September, its first monthly loss since January and biggest one-month drop since the start of the pandemic
- U.S. consumer confidence declined for the third straight month in September as the rapidly-spreading delta variant of the coronavirus extends the life of a global pandemic. Concerns about inflation are also dampening consumer sentiment.
- Debt ceiling drama in Congress continued and Yellen warned that the Treasury will exhaust all of its "extraordinary measures" to avoid default obligations by Oct 18.
- The Federal Reserve has argued that inflation is transitory and will recede to just above its 2% target by 2022. However, Fed Chairman Jerome Powell, asked last week whether inflation is now broader and more structural than earlier this year, responded, "Yes, I think it's fair to say that it is."



#### Global market returns as of September 30, 2021 (%)

#### Past performance is no guarantee of future returns. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

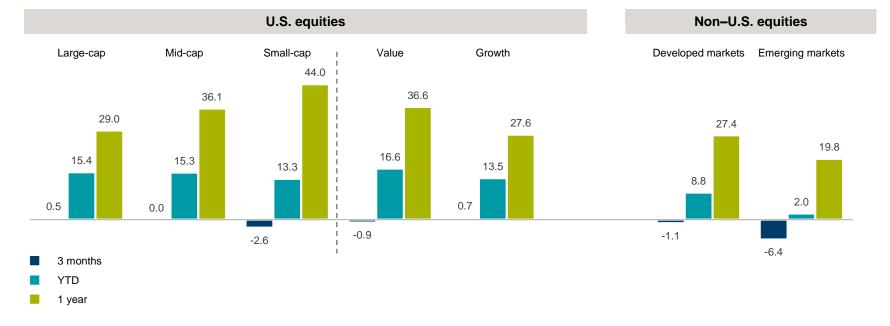
Sources: Bloomberg Barclays, CRSP, and FTSE.

U.S. stocks (CRSP U.S. Total Market Index), non-U.S. stocks (FTSE Global All-Cap ex-US Index), U.S. bonds (Bloomberg Barclays U.S. Aggregate Float Adjusted Index), non-U.S. bonds hedged (Bloomberg Barclays Global Aggregate ex-USD Float Adjusted RIC Capped Index hedged), non-U.S. bonds unhedged (Bloomberg Barclays Global Aggregate Index ex USD).

\* 65/35 balanced portfolio Static Composite (39% U.S. stocks, 26% international stocks, and 24.5% investment-grade U.S. bonds, 10.5% investment-grade international bonds).

# China drags on emerging markets – Evergrande and regulatory changes play a role

- Growth and value while markets tumbled in September, value held up better than growth: S&P 500 -4.65, S&P Value -3.29, S&P Growth -5.79
- Some economists fear that Evergrande's potential collapse arrived as Beijing imposed restrictions and rule changes on a wide range of companies in recent months. China urged tech firms, education providers, food delivery services, and more to reform their business practices, with the consistent theme of the state asserting control over the corporate sector.
- Worries escalated when Evergrande missed interest payments on a dollar-denominated bond. In an effort to reduce systemic risk, the People's Bank of China injected significant levels of liquidity into the banking system via its open-market operations.



### Global equity market returns as of September 30, 2021 (%)

#### Past performance is no guarantee of future returns. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

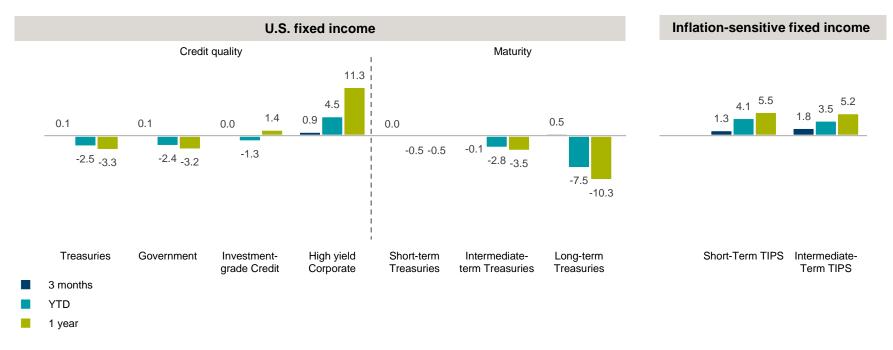
Sources: CRSP, FTSE, and Russell.

Large-cap (CRSP U.S. Mega Cap Index), mid-cap (CRSP U.S. Mid Cap Index), small-cap (CRSP U.S. Small Cap Index); value (Russell 3000 Value Index), growth (Russell 3000 Growth Index); developed markets (FTSE Developed All Cap ex–U.S. Index), emerging markets (FTSE Emerging Markets All Cap China A Inclusion Index).

# The Dollar reaches its highest level since November, tracking the rise in Treasury yields

- Ten- and 30-year U.S. Treasury yields posted their biggest quarterly rises since March as investors' concerns about inflation intensified and global central banks begin moving away from easy monetary policy settings.
- · Short-term TIPS continued to perform as expected as a result of inflation concerns.
- Fed chairman Jerome Powell stated that tapering of its bond-purchasing program would start in the next month or two and likely be concluded by the middle of next year if the economy remained on its current trajectory. Half of the Fed's policy committee members favored an increase in interest rates as soon as next year.

#### Domestic fixed income market returns as of September 30, 2021 (%)



#### Past performance is no guarantee of future returns. The performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index.

Source: Bloomberg Barclays.

Treasuries, government, investment-grade credit; high-yield (Bloomberg Barclays U.S. Treasury/Government/Credit/Corporate High-Yield Indices); short-inter-long-term Treasuries (Bloomberg Barclays U.S. 1–5/5–10/Long Treasury Indices); short-term TIPS (Bloomberg Barclays U.S. Treasury 0–5 Year Inflation-Protected Index); intermediate-term TIPS (Bloomberg Barclays U.S. Treasury 0–5 Year Inflation-Protected Index);

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# Market outlook

#### Key takeaways:

- Because of the COVID-19 resurgence, we're revising downward our forecast for full-year U.S. growth to around 6% from our previous expectation of around 7.5%.
- Vanguard has changed our outlook for the start of the Federal Reserve's tapering of its asset purchases from the first quarter of 2022 to the fourth quarter of 2021.
- We foresee core inflation exceeding central bank targets in the United States and the United Kingdom in the months ahead and settling below the inflation targets in China and the euro area.
- Vanguard continues to expect that the U.S. unemployment rate will fall toward the mid-4% range by year-end.

#### Asset-class return outlooks

Our 10-year, annualized, nominal return projections, as of June 30, 2021, are shown below. Please note that the figures are based on a 1.0-point range around the rounded 50th percentile of the distribution of return outcomes for equities and a 0.5-point range around the rounded 50th percentile for fixed income.

| Equities                              | Return projection       | Median volatilitv | Fixed income                                     | Return projection | Median volatility |
|---------------------------------------|-------------------------|-------------------|--|-------------------|-------------------|
| U.S. equities                         | 2.3%-4.3%               | 16.7%             | U.S. aggregate bonds                             | 1.3%-2.3%         | 4.5%              |
| U.S. value                            | 2.9%-4.9%               | 18.9%             | U.S. Treasury bonds                              | 1.1%-2.1%         | 4.6%              |
|                                       |                         |                   | U.S. credit bonds                                | 1.5%-2.5%         | 4.6%              |
| U.S. growth<br>U.S. large-cap         | -0.6%-1.4%<br>2.2%-4.2% | <u> </u>          | U.S. high-yield corporate bonds                  | 1.9%–2.9%         | 10.4%             |
| U.S. small-cap                        | 2.1%-4.1%               | 21.8%             | U.S. Treasury Inflation-<br>Protected Securities | 0.9%-1.9%         | 7.0%              |
| investment trusts                     | 2.2%-4.2%               | 19.3%             | U.S. cash  | 1.2%-2.2%         | 1.2%              |
| Global equities<br>ex-U.S. (unhedged) | 5.1%-7.1%               | 18.7%             | Global bonds<br>ex-U.S. (hedged)                 | 1.2%-2.2%         | 3.8%              |
| U.S. inflation                        | 1.4%-2.4%               | 2.3%              | Emerging markets sovereign bonds                 | 1.9%-2.9%         | 10.2%             |

These probabilistic return assumptions depend on current market conditions and, as such, may change over time.

IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model® regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. Distribution of return outcomes from the VCMM are derived from 10,000 simulations for each modeled asset class. Simulations are as of June **30, 2021.** Results from the model may vary with each use and over time. For more information, see Important information page. Source: Vanguard Investment Strategy Group.



#### U.S. economic growth holds up, while the risks for China increase

United States. We lowered our third-quarter and, thus, full-year growth forecasts for the United States in response to the consumer supply constraints and the resurgence of COVID-19 owing to the spread of the Delta variant.

• The current slowdown coupled with a weaker-than-expected annual growth rate of 6.6% in the second quarter led us to revise our forecast for full-year growth downward, to around 6%, from our previous forecast of around 7.5%.

Region-by-region

- We still expect fourth-quarter growth at an annual rate of around 5.5% and estimate GDP growth for all of 2022 will be around 3.5% to 4.0%.
- Under our revised forecasts, the United States would reach its pre-pandemic growth trend in the first guarter of 2022, rather than the fourth quarter of 2021.

Euro area. Daily new cases of COVID-19 have fallen recently in previous hot spots such as Spain and France, and hospitalizations appear to have peaked across the euro area. We maintain our view of full-year GDP growth of around 5%.

- On September 9, the European Central Bank revised its full-year euro area growth forecast from 4.6% to 5.0%, bringing its view in line with ours.
- Gross domestic product grew by a seasonally adjusted 2.2% in the second quarter compared with the first quarter, according to the most recent estimate by Eurostat.

China. Risks to economic growth remain tilted to the downside in China, despite the most recent outbreak of the COVID-19 Delta variant appearing to be under control. Given the highly contagious nature of the Delta variant and the relatively low efficacy of China's vaccine, the risk of further outbreaks and lockdowns remains elevated.

- We continue to anticipate full-year economic growth in China at just below 8.5%.
- Chinese government data released September 15 showed slowing growth in both industrial production and retail sales.
- August export data were stronger than expected, helped by a temporary diversion of orders from Southeast Asian nations dealing with COVID-19 and resilient demand from developed markets for tech-related and capital goods.

Emerging markets. COVID-19 continues to have a divergent story in emerging markets. Emerging Asia, which we had anticipated at the start of the year would be the strongest emerging region for growth, has been beset by low vaccination rates and-given its many "zero-COVID" lockdowns-a low rate of infection-acquired immunity as well. The region has struggled with rising case counts.

- Latin America, which had been hit hard by the coronavirus around midyear, has continued to see case counts fall in recent weeks.
- We're watching for the degree to which some of the world's more developed emerging markets, such as South Korea, might be able to use their relatively higher vaccination rates to move away from zero-COVID lockdown approaches, which can weigh on growth.



#### The Fed's asset-purchase tapering may begin sooner

Minutes of the Federal Open Market Committee's (FOMC's) July 27–28 meeting suggest the Federal Reserve plans to start to reduce the pace of its asset purchases this year. We've changed our estimate of when such asset-purchase tapering may begin from the first quarter of 2022 to the fourth quarter of 2021.

Strong labor market reports will be key

- We believe the Fed will want to see further strong labor market reports before formalizing a tapering plan. (A strong jobs report for July was followed by a relatively weak August report.)
- The July meeting minutes show that while most FOMC members believe the Fed has met its price-stability goal for initiating the removal of its policy recommendations, it hasn't met its maximum-employment goal.

#### Inflation may not settle down as soon as expected

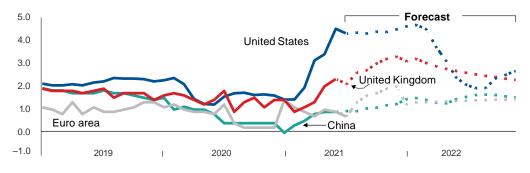


More inflation volatility

ahead?

The inflation environment is likely to be more volatile in coming years than we've come to expect recently. Vanguard's view is that the consensus is too sanguine about inflation in the United States settling into its pre-pandemic trend of 2.0% in 2022.

- In our base case, we anticipate that the core Consumer Price Index (CPI)—which excludes volatile food and energy prices—will come in around or above 3% through the first quarter of 2022, settle back just below 2% for some time, and end 2022 above the Federal Reserve's target of 2%.
- Risks for higher inflation include the potential that current supply-and-demand dislocations could prove less transitory than expected and that inflation expectations could become dislodged and put upward pressure on actual inflation.
- · Globally, prices have risen as demand has returned to normal levels amid supply shortages in goods, services, and even labor.
- We foresee core inflation exceeding central bank targets in the United States and the United Kingdom in the months ahead and settling below the targets in China and the euro area.



#### Resurgent demand and supply constraints push up prices

Note: Data and Vanguard forecasts are for year-over-year percentage changes in the core CPI, which excludes volatile food and energy prices. Actual inflation is through July 2021 for the United States and the euro area and through June 2021 for the United Kingdom and China. Vanguard forecasts are presented thereafter.

Sources: Vanguard calculations, using data from Bloomberg and Refinitiv.



#### Employment outlook should brighten

Job creation in the U.S. paused in July, with growth in job creation slowing to a seven-month low of 235,000. Vanguard believes the number belies the strength of the U.S. labor market.

- Labor market hits a speed bump
- Vanguard continues to foresee the unemployment rate falling toward the mid-4% range by year-end.
- Provided the rate of new COVID-19 Delta variant cases doesn't require interventions that could change the trajectory of the economic recovery, we foresee a number of forces aligning that should spur a strong upswing in employment in the coming months.
  - Three-month average job growth stands at 750,000, and we anticipate average monthly job growth of around 700,000 for the rest of the year given businesses' significant need for labor and the expiration of pandemic-related unemployment insurance benefits

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# Appendix

## Important information

## IMPORTANT: The projections or other information generated by the Vanguard Capital Markets Model® (VCMM) regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results, and are not guarantees of future results. VCMM results will vary with each use and over time.

The VCMM projections are based on a statistical analysis of historical data. Future returns may behave differently from the historical patterns captured in the VCMM. More importantly, the VCMM may be underestimating extreme negative scenarios unobserved in the historical period on which the model estimation is based.

The Vanguard Capital Markets Model® is a proprietary financial simulation tool developed and maintained by Vanguard's primary investment research and advice teams. The model forecasts distributions of future returns for a wide array of broad asset classes. Those asset classes include U.S. and international equity markets, several maturities of the U.S. Treasury and corporate fixed income markets, international fixed income markets, U.S. money markets, commodities, and certain alternative investment strategies. The theoretical and empirical foundation for the Vanguard Capital Markets Model is that the returns of various asset classes reflect the compensation investors require for bearing different types of systematic risk (beta). At the core of the model are estimates of the dynamic statistical relationship between risk factors and asset returns, obtained from statistical analysis based on available monthly financial and economic data from as early as 1960. Using a system of estimated equations, the model generates a large set of simulated outcomes for each asset class over several time horizons. Forecasts are obtained by computing measures of central tendency in these simulations. Results produced by the tool will vary with each use and over time.

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Investments in bond funds are subject to the risk that an issuer will fail to make payments on time, and that bond prices will decline because of rising interest rates or negative perceptions of an issuer's ability to make payments. Diversification does not ensure a profit or protect against a loss.

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# About the Vanguard Capital Markets Model

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International investing is subject to additional risks, including the possibility that returns will be hurt by a decline in the value of foreign currencies or by unfavorable developments in a particular country or region. Stocks and bonds of issuers based in emerging markets are subject to national and regional political and economic risks and to the risk of currency fluctuations. These risks are especially high in emerging markets.

Bond funds are subject to the risk that an issuer will fail to make payments on time, and that bond prices will decline because of rising interest rates or negative perceptions of an issuer's ability to make payments.

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The Vanguard Capital Markets Model<sup>®</sup> is a proprietary financial simulation tool developed and maintained by Vanguard's Investment Strategy Group. The model forecasts distributions of future returns for a wide array of broad asset classes. Those asset classes include U.S. and international equity markets, several maturities of the U.S. Treasury and corporate fixed income markets, international fixed income markets, U.S. money markets, commodities, and certain alternative investment strategies. The theoretical and empirical foundation for the Vanguard Capital Markets Model is that the returns of various asset classes reflect the compensation investors require for bearing different types of systematic risk (beta). At the core of the model are estimates of the dynamic statistical relationship between risk factors and asset returns, obtained from statistical analysis based on available monthly financial and economic data. Using a system of estimated equations, the model then applies a Monte Carlo simulation method to project the estimated interrelationships among risk factors and asset classes as well as uncertainty and randomness over time. The model generates a large set of simulated outcomes for each asset class over several time horizons. Forecasts are obtained by computing measures of central tendency in these simulations. Results produced by the tool will vary with each use and over time.

The primary value of the VCMM is in its application to analyzing potential client portfolios. VCMM asset-class forecasts—comprising distributions of expected returns, volatilities, and correlations—are key to the evaluation of potential downside risks, various risk–return trade-offs, and the diversification benefits of various asset classes. Although central tendencies are generated in any return distribution, Vanguard stresses that focusing on the full range of potential outcomes for the assets considered, such as the data presented in this paper, is the most effective way to use VCMM output.

The VCMM seeks to represent the uncertainty in the forecast by generating a wide range of potential outcomes. It is important to recognize that the VCMM does not impose "normality" on the return distributions, but rather is influenced by the so-called fat tails and skewness in the empirical distribution of modeled asset-class returns. Within the range of outcomes, individual experiences can be quite different, underscoring the varied nature of potential future paths. Indeed, this is a key reason why we approach asset-return outlooks in a distributional framework.

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Investments in Target Retirement Funds and Trusts are subject to the risks of their underlying funds. The year in the fund or trust name refers to the approximate year (the target date) when an investor in the fund or trust would retire and leave the workforce. The fund/trust will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date. The Income Trust/Fund and Income and Growth Trust have fixed investment allocations and are designed for investors who are already retired. An investment in a Target Retirement Fund or Trust is not guaranteed at any time, including on or after the target date.

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Factor funds are subject to investment style risk, which is the chance that returns from the types of stocks in which the fund invests will trail returns from U.S. stock markets. Factor funds are subject to manager risk, which is the chance that poor security selection will cause the fund to underperform relevant benchmarks or other funds with a similar investment objective.

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#### **Overview**

The PARS Investment Partnership relates to a relationship between Vanguard and PARS where Vanguard manages four strategies (Conservative, Balanced, Growth, and Fixed Income) in which individual clients can invest their assets according to their appropriate investment objective.

#### **Investment objective**

The Conservative strategy seeks to provide current income and low to moderate capital appreciation consistent with its current allocation.

#### **Investment strategy**

The Conservative Strategy invests in Vanguard mutual funds using an asset allocation strategy designed for investors seeking current income and low to moderate capital appreciation. The underlying funds are: Vanguard Total Stock Market Index Fund, Vanguard Total International Stock Index Fund, Vanguard Total Bond Market Index Fund, Vanguard Total International Bond Market Index Fund, Vanguard Intermediate-Term Investment-Grade Fund, Vanguard Short-Term Investment-Grade Fund, Vanguard Inflation-Protected Securities Fund, and Vanguard Real Estate Index Fund.

The Strategy's indirect stock holdings are a diversified mix of U.S. and foreign large-, mid-, and small-capitalization stocks. The Strategy's indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; mortgage backed and asset-backed securities; and government, agency, and corporate bonds. The Strategy also holds currency-hedged international bonds.

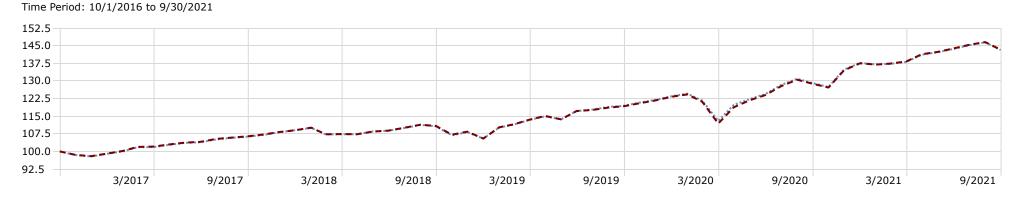
#### Fees

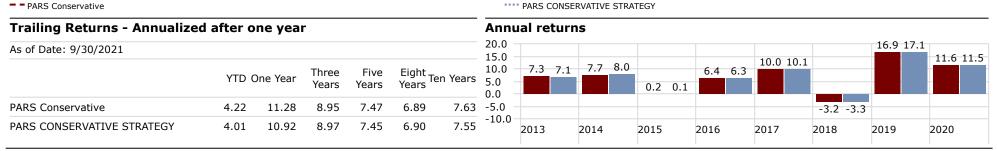
The fees for managing the strategy consists of the expense ratios of the individual funds and the advisor fee. Both of these fees are dependent on the assets under management. Currently the average expense ratio is **0.08%** which consists of averaging the expense ratio of the individual funds which are outlined above. The average advisory fee is **0.02%** based on the current assets under management.

#### PARS Investment Partnership - Conservative Strategy

| Holdings  |  |       | Asset allocation |                |       |
|-----------|--|-------|------------------|----------------|-------|
| 9/30/2021 |  |       | 9/30/2021        |                |       |
|           |  | %     |                  |                | %     |
|           | Vanguard Total Bond Market Index Adm     | 23.0  |                  | •Cash          | 0.2   |
|           | Vanguard Total Stock Mkt Idx Adm         | 22.0  |                  | •US Equity     | 25.9  |
|           | e Vanguard Total Intl Bd Idx Admiral™    | 15.0  |                  | •Non-US Equity | 14.1  |
|           | Vanguard Interm-Term Investment-Grde Adm | 14.0  |                  |                |       |
|           | Vanguard Total Intl Stock Index Inv      | 14.0  |                  | •US Bond       | 38.5  |
|           | Vanguard Short-Term Investment-Grade Adm | 8.0   |                  | • Non-US Bond  | 19.9  |
|           | Vanguard Real Estate Index Admiral       | 4.0   |                  | • Other        | 1.3   |
|           | Total                                    | 100.0 |                  | Total          | 100.0 |

**Investment growth** 



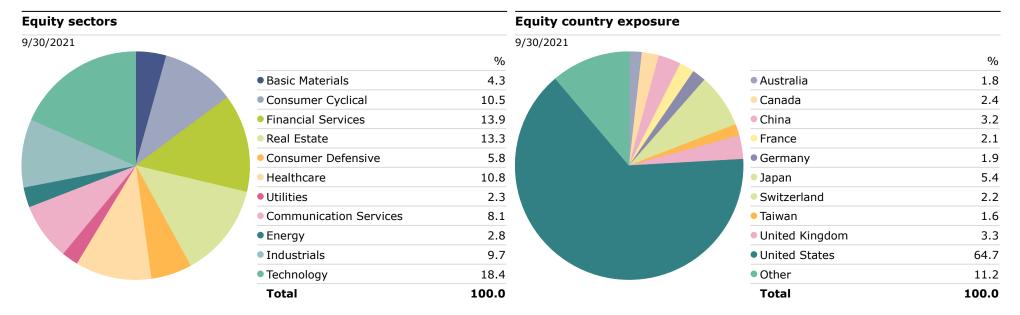


#### Benchmark

22% Spliced Total Stock Mkt Index (equal to CRSP US Total Market Index as of 6/2/13, MSCI US Broad Market Index through 4/22/05, prior DJ Wilshire 5000 Index/ 14% Spliced Total International Composite Index (Consists of the Total International Composite Index through August 31, 2006; the MSCI EAFE + Emerging Markets Index through 6/2/13, and the FTSE Global Al Cap ex US Index threadter/) / 45% Spliced Total Market Index 15% Bloomberg Barclays Global Agg Ex-USD hedged Index / 4% US REIT Spliced Index (equal to CRSP US Total Market Index as of 6/2/13, MSCI US BET Index adjusted Bond Index/ 15% Bloomberg Barclays Global Agg Ex-USD hedged Index / 4% US REIT Spliced Index (equal to CRSP US Total Market Index as of 6/2/13, MSCI US BET Index adjusted Bond Index/ 15% Bloomberg Barclays Global Agg Ex-USD hedged Index / 4% US REIT Spliced Total International Composite Index through August 31, 2006; the MSCI EAFE + Emerging Markets Index through 4/22/05, prior DJ Wilshire 5000 Index/) 10.5% Spliced Total International Composite Index (Consists of the Total International Composite Index (Scale Spliced Total International C

The performance data shown represent past performance, which is not a guarantee of future results. Investment returns and principal value will fluctuate, so investors' shares, when sold, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data cited. Returns are net of the fund expense ratio, gross of advisory fees. Returns represent the historical performance for a Vanguard composite based on the strategy holdings listed above.

### PARS Investment Partnership - Conservative Strategy



Fixed income sectors

|                                 | %     |
|---------------------------------|-------|
| <ul> <li>Government</li> </ul>  | 43.1  |
| <ul> <li>Municipal</li> </ul>   | 0.3   |
| <ul> <li>Corporate</li> </ul>   | 44.1  |
| <ul> <li>Securitized</li> </ul> | 12.2  |
| Cash & Equivalents              | 0.4   |
| <ul> <li>Derivative</li> </ul>  | 0.0   |
| Total                           | 100.0 |



|           | 0/    |
|-----------|-------|
|           | %     |
| • AAA     | 37.4  |
| • AA      | 9.3   |
| • A       | 23.7  |
| • BBB     | 27.7  |
| Below B   | 1.3   |
| Not Rated | 0.6   |
| Total     | 100.0 |

#### **Overview**

The PARS Investment Partnership relates to a relationship between Vanguard and PARS where Vanguard manages four strategies (Fixed Income, Conservative, Balanced, and Growth) in which individual clients can invest their assets according to their appropriate investment objective.

#### Investment objective

The Fixed Income Strategy seeks to provide capital preservation and current income consistent with its current allocation.

#### **Investment strategy**

The Fixed Income Strategy invests in Vanguard mutual funds using an asset allocation strategy designed for investors seeking current income. The underlying funds are: Vanguard Total Bond Market Index Fund, Vanguard Total International Bond Index Fund, Vanguard Intermediate-Term Investment-Grade Fund, and Vanguard Short-Term Investment-Grade Fund.

The Strategy's indirect bond holdings are a diversified mix of short-, intermediate-, and long-term U.S. government, U.S. agency, and investment-grade U.S. corporate bonds; mortgage-backed and asset-backed securities; and government, agency, and corporate bonds. The Strategy also holds currency-hedged international bonds.

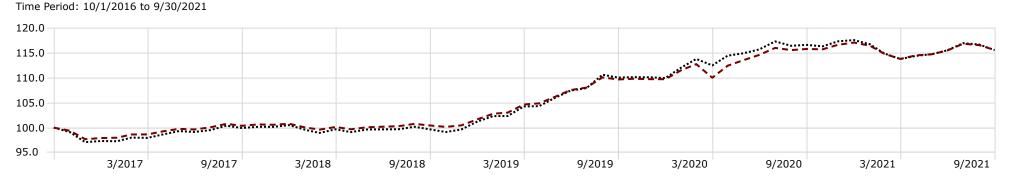
#### Fees

The fees for managing the Strategy consists of the expense ratios of the individual funds and the advisor fee. Both of these fees are dependent on the assets under management. Currently the average expense ratio is **0.08%** which consists of averaging the expense ratio of the individual funds which are outlined above. The average advisory fee is **0.02%** based on the current assets under management.

#### PARS Investment Partnership - Fixed Income Strategy

| Holdings  |   |       | Asset allocation |                |       |
|-----------|---|-------|------------------|----------------|-------|
| 9/30/2021 |   |       | 9/30/2021        |                |       |
|           |   | %     |                  |                | %     |
|           | Vanguard Total Bond Market Index Adm              | 45.0  |                  | •Cash          | 0.3   |
|           | ■ Vanguard Total Intl Bd Idx Admiral <sup>™</sup> | 25.0  |                  | •US Equity     | 0.0   |
|           | Vanguard Interm-Term Investment-Grde Adm          | 15.0  |                  | •Non-US Equity | 0.1   |
|           | Vanguard Short-Term Investment-Grade Adm          | 15.0  |                  | •US Bond       | 65.0  |
|           | Total   | 100.0 |                  |                |       |
|           |   |       |                  | Non-US Bond    | 32.5  |
|           |   |       |                  | • Other        | 2.0   |
|           |   |       |                  | Total          | 100.0 |

**Investment growth** 



- PARS Fixed Income Portfolio

•••• PARS Fixed Income Bmk

| Trailing Returns - Annualized after one year |       |          |                |               | Annual returns |          |              |           |      |         |         |         |         |         |         |
|--|-------|----------|----------------|---------------|----------------|----------|--------------|-----------|------|---------|---------|---------|---------|---------|---------|
| As of Date: 9/30/2021                        |       |          |                |               |                |          | 10.0<br>8.0  |           |      |         |         |         |         | 7.9 8.6 |         |
|  | YTD ( | One Year | Three<br>Years | Five<br>Years | Eight<br>Years | en Years | 6.0<br>4.0   |           | 5.2  |         | 3.4 3.3 | 2.9 3.3 |         |         | 6.7 6.9 |
| PARS Fixed Income Portfolio                  | -1.27 | -0.17    | 4.79           | 2.93          | 3.34           | 3.19     | 2.0          |           |      | 1.0 0.6 |         |         | 0.9 0.7 |         |         |
| PARS Fixed Income Bmk                        | -1.71 | -0.90    | 5.05           | 2.93          | 3.46           | 3.13     | -2.0<br>-4.0 | -0.8 -1.7 |      |         |         |         |         |         |         |
|  |       |          |                |               |                |          |              | 2013      | 2014 | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    |

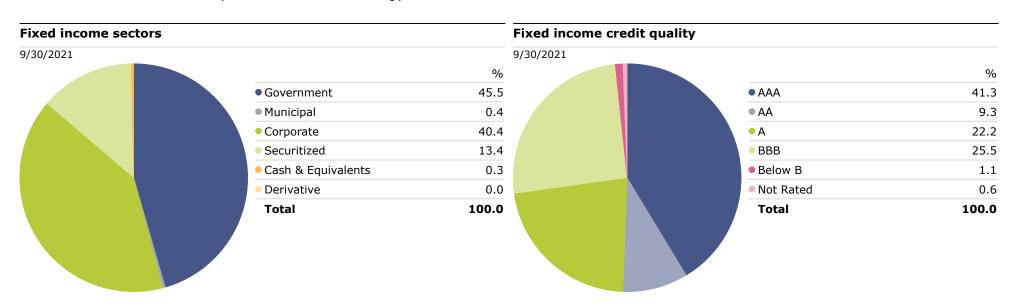
#### Strategy

52% Total Bond Market Index Admiral, 20% Intermediate-Term Investment Grade Admiral, 28% Short-Term Investment Grade Admiral, 4% Short-Term Investment Grade Admiral, 4% Short-Term Investment Grade Admiral, 28% Short-Term Investment Grade Admiral, 20% Intermediate-Term Investment Grade Admiral, 28% Short-Term Investment Grade Admiral, 24% Total Bond Market Index Admiral, 20% Intermediate-Term Investment Grade Admiral, 28% Short-Term Investment Grade Admiral, 20% Intermediate-Term Investment Grade Admiral, 28% Short-Term Investment Grade Admiral, 24% Total Bond Market Index Admiral, 24% Short-Term Investment Grade Admiral, 28% Short-Term Investment Grade Admiral, 24% Total Bond Market Index Admiral, 24% Total Bond Market Index Admiral, 24% Total Bond Market Index Admiral, 24% Short-Term Investment Grade Admiral, 24% Short-Term Investment Grade Admiral, 24% Short-Term Investment Grade Admiral, 25% Total Bond Market Index Admiral, 25% Total Bond Market Index Admiral, 25% Short-Term Investment Grade Admiral, 15% Short-Term Investment Grade Admiral, 25% Total Bond Market Index Admiral, 25% Total Bond Index Admiral, 15% Short-Term Investment Grade Admiral, 25% Short-Term Investment Gra

#### Benchmark

100% Spliced Barclays US Aggregate Float-Adjusted Bond Index through October 16, 2012/ 96% Spliced Barclays US Aggregate Float-Adjusted Bond Index, 4% Barclays US 0-5 Year TIPS Index through May 31, 2013/ 72% Spliced Barclays US Aggregate Float-Adjusted Index, 4% Barclays ex-USD Float Adjusted Index 4% Barclays US 0-5 Year TIPS Index through December 31, 2020, 75% Spliced Barclays US Aggregate Float-Adjusted Bond Index, 25% Barclays ex-USD Float Adjusted Index Hedged thereafter.

The performance data shown represent past performance, which is not a guarantee of future results. Investment returns and principal value will fluctuate, so investors' shares, when sold, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data cited. Returns are net of the fund expense ratio, gross of advisory fees. Returns represent the historical performance for a Vanguard composite based on the strategy holdings listed above.



### PARS Investment Partnership - Fixed Income Strategy

#### SAN BERNARDINO COMMUNITY COLLEGE DISTRICT

| то:                 | Board of Trustees  |
|---------------------|--|
| FROM:               | Diana Z. Rodriguez, Chancellor   |
| <b>REVIEWED BY:</b> | Jose F. Torres, Executive Vice Chancellor  |
| PREPARED BY:        | Jose F. Torres, Executive Vice Chancellor  |
| DATE:               | December 9, 2021   |
| SUBJECT:            | Consideration of Approval to Accept the Prioritized Board Directives for<br>Development of the 2022-23 Budget for First Read |

#### **RECOMMENDATION**

It is recommended that the Board of Trustees accept the attached Prioritized Board Directives for Development of the 2022-23 for first read.

#### **OVERVIEW**

District Administrative Procedure 6200, Budget Preparation, calls for the Board of Trustees to give initial direction concerning the distribution of resources for the 2022-23 budget prior to March 1, 2022.

The attached directives have been collegially reviewed by the District Budget Advisory Committee and shared with Chancellors' Council and the Board Finance Committee. It is anticipated that the Board of Trustees will consider the directives during its January 24-25 midyear retreat in preparation for final approval on February 10, 2022.

#### **ANALYSIS**

The attached directives are different from those of 2021-22 in order to align SBCCD resources with the Board approved SBCCD Goals and Objectives. Specific changes include:

- Former directives 2) Allocate resources to support college affordability, and 4) allocate funding through the budget process for deferred maintenance, are being removed as they will be incorporated into the SBCCD Goal to Diversify Revenue Streams.
- Former directive 3) Maintain a fund balance range of 10-15%... is being revised to reflect the Government Finance Officers Association and State Chancellor's Office recommendation to maintain a fund balance of 16.67%, or approximately two months of expenditures.

#### **INSTITUTIONAL VALUES**

I. Institutional Effectiveness

- III. Resource Management for Efficiency, Effectiveness, and Excellence
- IV. Enhanced and Informed Governance and Leadership

#### **FINANCIAL IMPLICATIONS**

This direction of the Board of Trustees on the 2022-23 development budget process will facilitate the following:

- Alignment of resources with the SBCCD Board approved Goals and Objectives.
- Establishment of reserve levels following Government Finance Officers Association and State Chancellor's Office recommendations.
- Establishment of preliminary budget allocations for the colleges, DSO and other sites.

SAN BERNARDINO 🕐 COMMUNITY COLLEGE DISTRICT

# Prioritized Board Directives for the 2021-222022-23 SBCCD Budget

[v.11.10.2021.p.1|1]

(Presented for First Read December 9, 2021)

Consistent with SBCCD Administrative Procedure 6200 Budget Preparation, the Board of Trustees provides staff with initial direction concerning the distribution of resources for the next fiscal year's budget prior to March 1. SBCCD's budget shall be prepared in accordance with Title 5, the California Community Colleges Budget and Account Manual, and all other related state and federal laws and regulations.

- 1) Align unrestricted general fund and student success funding with the <u>State Chancellor's</u> <u>Vision for Success and Guided Pathways frameworksBoard approved SBCCD Goals and</u> <u>Objectives</u>.
- 2) Allocate funding resources to support college affordability.
- 3)2) Maintain a minimum fund balance range of approximately two months of expenditures (16.67%)10-15% in the Unrestricted General Fund as recommended by the Government Finance Officers Association and the State Chancellor's Office, unless fund balance is utilized for specially identified *one-time*<sup>1</sup> needs as authorized by the Board of Trustees.
- 4) Allocate funding through the budget process for deferred maintenance.
- 5)3) New positions must be approved through the process of program review or any other prioritization process as established at SBCCD.

<sup>&</sup>lt;sup>1</sup> One-time is defined as an expenditure that has no ongoing commitment. While one-time needs may be repeated in future years, the nature of the expenditure must conform to the definition.

#### SAN BERNARDINO COMMUNITY COLLEGE DISTRICT

| то:                 | Board of Trustees  |
|---------------------|--|
| FROM:               | Diana Z. Rodriguez, Chancellor                             |
| <b>REVIEWED BY:</b> | Jose F. Torres, Executive Vice Chancellor                  |
| PREPARED BY:        | Lawrence P. Strong, Director of Fiscal Services            |
| DATE:               | December 9, 2021   |
| SUBJECT:            | Consideration of Approval to Adopt 2022-23 Budget Calendar |

#### RECOMMENDATION

It is recommended that the Board of Trustees adopt the attached Budget Calendar.

#### **OVERVIEW**

District Administrative Procedure 6200 requires that the Board adopt a budget calendar prior to February 1 each year.

#### **ANALYSIS**

The attached Fiscal Year 2022-23 calendar identifies activities and sets dates for each step in the budget development process. The purpose of the document is to provide the timelines necessary to develop the District's annual budget and long-range forecast financial forecast.

#### **INSTITUTIONAL VALUES**

III. Resource Management for Efficiency, Effectiveness, and Excellence

#### FINANCIAL IMPLICATIONS

The approval of this Board item will allow for budgeting processes to unfold which will ensure the careful planning of keep re are no financial implications associated with this board item.



# **Fiscal Year 2022-23 Budget Calendar** Submitted for Board Approval December 9, 2021 [v.11.9.2021.p.1]3]

| Date                             | Task  | Responsibility   |
|----------------------------------|---|--|
| November to<br>December 2021     | Draft budget calendar and draft budget directives to District Budget<br>Advisory Committee and Board Finance Committee for review.  | Fiscal Services<br>District Budget Advisory Committee<br>Board Finance Committee |
| December 2021                    | Budget calendar to Board of Trustees for adoption.<br>(AP 6200 Prior to February 1, the Board will adopt a budget calendar that identifies activities<br>and sets dates for each step in the budget development process.)   | Fiscal Services<br>Board of Trustees   |
| December 2021 to<br>January 2022 | <ul> <li>Budget directives submitted to the full Board for first read. Further consideration may occur during the Board's mid-year retreat.</li> <li>(AP 6200: Prior to March 1, the Board will give direction for budget development to include: <ol> <li>Reaffirmation or change in mission;</li> <li>Resource allocation (set level of Reserve for Contingency, Workers' Compensation Reserve, any special project reserve, etc.);</li> <li>Determination of the amount of resources estimated to be available for General Fund expenditure with potential increases or decreases during the budget preparation period;</li> <li>Preliminary establishment of budget allocations for the colleges, district office, and other sites.)</li> </ol> </li> </ul> | Fiscal Services<br>Board of Trustees   |
| December 2021 to<br>January 2022 | DSO <sup>1</sup> responsibility center managers develop unrestricted general fund budgets, allowing for determination of shared costs.  | Fiscal Services<br>DSO Responsibility Center Managers                            |
| February 2022                    | Budget directives received from the Board of Trustees (prior to March 1), after second read and final approval.   | Fiscal Services<br>Board of Trustees   |



**Fiscal Year 2022-23 Budget Calendar** Submitted for Board Approval December 9, 2021 [v.11.9.2021.p.2]3]

| Date              | Task   | Responsibility  |
|-------------------|--|---|
| February 2022     | District Budget Advisory Committee reviews DSO unrestricted general fund budget with feedback provided to Chancellor's Council and Cabinet.  | Fiscal Services<br>District Budget Advisory Committee<br>Chancellors Council and Cabinet  |
| February 2022     | <ul> <li>Projected funds and shared costs for fiscal year, and tentative distribution to campuses determined at Chancellor's Cabinet.</li> <li>(AP 6200: Prior to March 1 information will be provided to Responsibility Center Managers that will include the status of current expenditures, state and county estimates of revenues, site "base budget" allocations, and targets for increases or decreases.)</li> </ul> | Fiscal Services<br>Chancellor's Cabinet   |
| March 2022        | Campus unrestricted general fund development budgets due in Questica. <sup>2</sup>   | College VPIs<br>Responsibility Center Managers  |
| April 2022        | All remaining fund budgets due in Questica.  | College VPIs<br>Responsibility Center Managers  |
| April to May 2022 | District Budget Advisory Committee reviews Tentative Budget and provides feedback to Chancellor's Council and Cabinet.   | Fiscal Services<br>District Budget Advisory Committee<br>Chancellor's Council and Cabinet |
| May 2022          | Board is updated on status of budget process and receives Tentative<br>Budget presentation (no formal action required).<br>(AP 6200: Preliminary Budget – a. No later than May of each yearFiscal Services will<br>present the preliminary budget to the Board. No formal action is required.)   | Fiscal Services<br>Board of Trustees  |

<sup>&</sup>lt;sup>2</sup> Questica – SBCCD budget software.



**Fiscal Year 2022-23 Budget Calendar** Submitted for Board Approval December 9, 2021 [v.11.9.2021.p.3]3]

| Date           | Task   | Responsibility  |
|----------------|--|---|
| June 2022      | Board of Trustees reviews/adopts Tentative Budget.   | Fiscal Services<br>Board of Trustees  |
| August 2022    | Draft of Final Budget discussed at District Budget Advisory Committee<br>meeting with feedback to Chancellor's Council and Cabinet.<br>(AP 6200: Final Budget – Prior to the state-prescribed date, the Board will adopt a final<br>budget for SBCCD that reflects changes made to the Tentative Budget and provides the<br>operational budget base for the District for the fiscal year.) | Fiscal Services<br>District Budget Advisory Committee<br>Chancellor's Council and Cabinet |
| August 2022    | Review of Tentative Budget and development of Final Budget. Changes made based on internal discussion, collegial recommendations, and changes in State financial picture.  | Fiscal Services<br>Chancellor's Council and Cabinet                                       |
| August 2022    | Board Study session to review Final Budget.  | Fiscal Services<br>Board of Trustees  |
| September 2022 | Public Hearing and adoption of Final Budget by Board of Trustees.<br>(Budget and Accounting Manual: Public Hearing and Final Budget Adoption must be<br>completed on or before September 15.)  | Fiscal Services<br>Board of Trustees  |



#### **ENROLLMENT ANALYSIS** Pre-Pandemic vs. Current Year November 9, 2021

#### **Executive Summary**

This report provides a year-over-year comparison of enrollment (i.e., FTES and headcount) for Fall 18, 19, 20, and 21 with a particular focus on comparing FA21 to FA18. Notwithstanding, this 4-year timespan gives a view of our enrollment trends before (FA18, FA19) and during (FA20, FA21) the pandemic. In FA19, our enrollment was higher than usual due to the start of the Free College Promise Program (FCPP). As such, we have also included Fall 2018 data (prior to the start of the FCPP) to ensure a more accurate relative comparison of our enrollment before and during the pandemic.

#### Table 1: Weekly Enrollment Snapshot and Year-Over-Year Comparison

- Weekly Snapshots: Comparing FA21 to FA18 for SBCCD, there is a 20% decrease (~1,400) in FTES. However, in a secondary analysis (not presented here) students, on average, are taking more classes per term (2.81 vs. 2.68, respectively). That is, we are generating more FTES per student during the pandemic (even higher than 2019 start of the Promise Program). Suggests that there is an avenue for SBCCD to get back to pre-pandemic FTES numbers that does not necessarily require us to get back to pre-pandemic headcount numbers.
- Variance Analysis: Comparing FA21 to FA18 for SBCCD (pre-FCCP), there is a 25% decrease in headcount (4,837 students). That number was 28% (5,740 students) when comparing FA21 to FA19 (start of FCCP). That is an improvement of 3% (903 students) when we compare apples to apples (i.e., years where the FCPP is not inflating enrollment).
- Percent Decrease Analysis (FA 21 vs. FA 20): Comparing FA21 to FA20 for SBCCD, there
  is a 15% decrease in FTES and a 13% decrease in the number of students. These numbers
  have steadily improved over the term from a high of 19% (FTES) and 17% (number of enrolled
  students) at start of term a 4% improvement.

Page 2 | 3



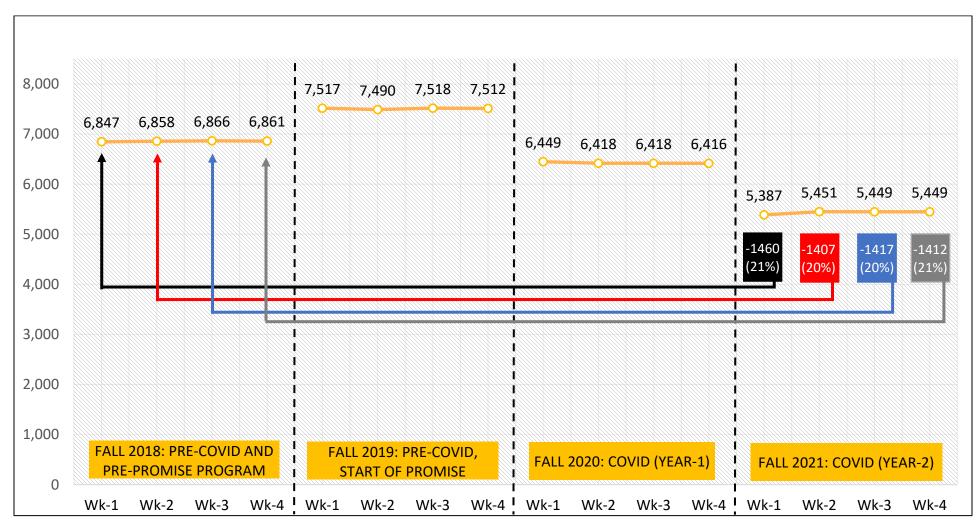
Table 1: Enrollment Snapshot Taken Oct. 2, 2021 (FA 2018), Nov. 4, 2021 (FA 2019), Nov. 3, 2020 (FA 2020), & Nov. 2, 2021 (FA 2021)

| SBCCD TOTAL                             | Active<br>Students | Total<br>FTES |
|---|--------------------|---------------|
| FA 2018 snapshot (Pre-COVID)            | 19,539             | 6,866         |
| FA 2019 snapshot (Pre-COVID + FCPP)*    | 20,442*            | 7,518*        |
| FA 2020 snapshot (COVID Year 1)         | 16,816             | 6,418         |
| FA 2021 snapshot (COVID Year 2)         | 14,702             | 5,449         |
| Variance (FA 21 vs FA 18 snapshot)      | -4,837             | -1,368        |
| Variance (FA 21 vs FA 19 snapshot)      | -5,740             | -2,019        |
| Variance (FA 21 vs FA 20 snapshot)      | -2,114             | -969          |
| % Decrease FA 20 vs. FA 21 (8.17.2021)  | 16.81%             | 18.91%        |
| % Decrease FA 20 vs. FA 21 (8.24.2021)  | 14.90%             | 17.29%        |
| % Decrease FA 20 vs. FA 21 (8.31.2021)  | 14.48%             | 16.86%        |
| % Decrease FA 20 vs. FA 21 (9.07.2021)  | 14.04%             | 16.64%        |
| % Decrease FA 20 vs. FA 21 (10.19.2021) | 12.39%             | 16.46%        |
| % Decrease FA 20 vs. FA 21 (10.26.2021) | 12.50%             | 14.13%        |
| % Decrease FA 20 vs. FA 21 (11.02.2021) | 12.57%             | 15.10%        |
| % Decrease FA 20 vs. FA 21 (11.09.2021) | 12.63%             | 15.08%        |

\*The Enrollment and FTES numbers for Fall 19 are higher than usual due to the Free College Promise Program (FCPP).



### Figure 3: San Bernardino Community College District 4-week FTES Analysis FA18, FA19, FA 20, FA 21



Note: The dates for the weeks presented above represent a 4-week snapshot taken between late September and early November.

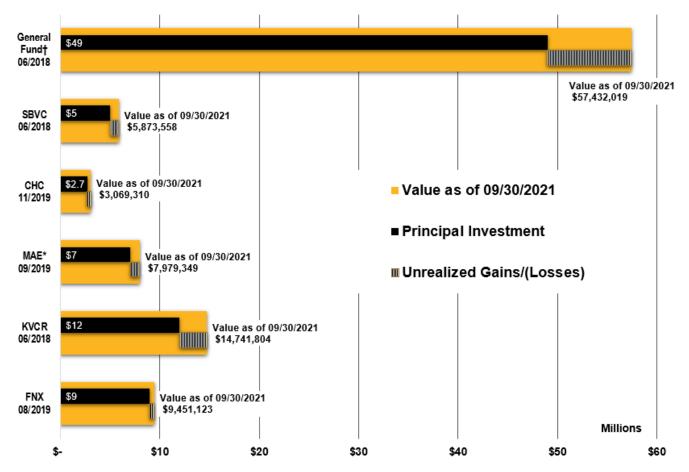
SAN BERNARDINO 🛞 COMMUNITY COLLEGE DISTRICT

#### COVID-19 EXPENSE TRACKING AS OF 9/30/2021

| BLOCK GRANT (FY2020/FY2021)                                | FEDERAL    | STATE           | TOTAL                   | DEADLINE   |
|--|------------|-----------------|-------------------------|------------|
| Institutional  | 747,396    | 917,438         | 1,664,834               | 12/31/2020 |
|  |            |                 |                         |            |
| CARES (HEERF I) FUNDING BY SITE (FY 2020)                  | SBVC       | CHC             | TOTAL                   | DEADLINE   |
| Students   | 3,366,282  | 966,965         | 4,333,247               |            |
| Institutional  | 3,366,281  | 966,965         | 4,333,246               | 6/30/2022  |
|  | 6,732,563  | 1,933,930       | 8,666,493               |            |
| CRRSAA (HEERF II) FUNDING BY SITE (JAN 2021)               | SBVC       | СНС             | TOTAL                   | DEADLINE   |
| Students   | 3,366,282  | 966,965         | 4,333,247               |            |
| Institutional  | 10,891,527 | 3,182,289       | 14,073,816              | 12/31/2022 |
|  | 14,257,809 | 4,149,254       | 18,407,063              |            |
| AMERICA RESCUE PLAN (HEERF III) FUNDING BY SITE (MAR 2021) | SBVC       | CHC             | TOTAL                   | DEADLINE   |
| Students   | 12,522,000 | 3,695,000       | 16,217,000              |            |
| Institutional  | 12,522,000 | 3,695,000       | 16,217,000              | 9/30/2023  |
|  | 25,044,000 | 7,390,000       | 32,434,000              |            |
| IMMEDIATE ACTION PLAN/EARLY ACTION PACKAGE                 | SBVC       | CHC             | TOTAL                   | DEADLINE   |
| Details to be Determined                                   |            |                 | 1,708,413               | TBD        |
| COMBINED FUNDING (Students)                                | TOTAL      | SPENT           | REMAINING               | DEADLINE   |
| COVID-19 Block GrantFederal and State                      | -          | -               | -                       | 12/31/2020 |
| CARES ACT (HEERF I)  | 4,333,247  | 4,333,247       | -                       | 6/30/2022  |
| CRRSSA (HEERF II)  | 4,333,247  | 4,322,183       | 11,064                  | 12/31/2022 |
| AMERICA RESCUE PLAN (HEERF III)                            | 16,217,000 | -               | 16,217,000              | 9/30/2023  |
| Immediate Action Plan/Early Action Package                 |            |                 |                         | TBD        |
|  | 24,883,494 | 8,655,430       | 16,228,064              |            |
| COMBINED FUNDING (Institutional)                           | TOTAL      | SPENT           | REMAINING               | DEADLINE   |
| COVID-19 Block GrantFederal and State                      | 1,664,834  | 1,664,834       | -                       | 12/31/2020 |
| CARES ACT (HEERF I)  | 4,333,246  | 4,333,246       | -                       | 6/30/2022  |
| CRRSSA (HEERF II)  | 14,073,816 | 5,338,465       | 8,735,351               | 12/31/2022 |
| AMERICA RESCUE PLAN (HEERF III)                            | 16,217,000 | -               | 16,217,000              | 9/30/2023  |
| AMERICA RESCUE PLAN (NEERF III)                            | 10,217,000 |                 |                         |            |
|  | 1,708,413  |                 | 1,708,413               | TBD        |
| Immediate Action Plan/Early Action Package                 |            | -<br>11,336,545 | 1,708,413<br>26,660,764 | TBD        |



# PARS Update: September 2021



<sup>†</sup>Includes \$5 million from General Fund invested prior to FCC Auction Proceeds; \$2M Reimbursement of FCC Auction Expense to General Fund; and \$1M DSO One-Time allotment.

\*MAE refers to overarching Media Academy Endowment, which is comprised of SBVC's Institute of Media Arts (IMA), and CHC's Digital Media program.

#### Account Summary

| Source         | Balance as of<br>9/1/2021 | Contributions | Earnings        | Expenses    | Distributions | Transfers | Balance as of<br>9/30/2021 |
|----------------|---------------------------|---------------|-----------------|-------------|---------------|-----------|----------------------------|
| PENSION - GF   | \$58,752,375.69           | \$0.00        | -\$1,312,082.10 | \$8,274.42  | \$0.00        | \$0.00    | \$57,432,019.17            |
| PENSION - SBVC | \$6,008,590.24            | \$0.00        | -\$134,186.30   | \$846.22    | \$0.00        | \$0.00    | \$5,873,557.72             |
| PENSION - KVCR | \$15,080,716.74           | \$0.00        | -\$336,788.74   | \$2,123.90  | \$0.00        | \$0.00    | \$14,741,804.10            |
| PENSION - MAE  | \$8,522,111.10            | \$0.00        | -\$186,619.91   | \$1,195.81  | \$354,946.00  | \$0.00    | \$7,979,349.38             |
| PENSION - FNX  | \$9,668,402.94            | \$0.00        | -\$215,918.73   | \$1,361.65  | \$0.00        | \$0.00    | \$9,451,122.56             |
| PENSION - CHC  | \$3,139,873.40            | \$0.00        | -\$70,120.94    | \$442.20    | \$0.00        | \$0.00    | \$3,069,310.26             |
| Totals         | \$101,172,070.11          | \$0.00        | -\$2,255,716.72 | \$14,244.20 | \$354,946.00  | \$0.00    | \$98,547,163.19            |



#### SAN BERNARDINO COMMUNITY COLLEGE DISTRICT PARS Post-Employment Benefits Trust

Jose Torres Executive Vice Chancellor San Bernardino Community College District 550 E. Hospitality Lane San Bernardino, CA 92408

#### **Account Summary**

Account Report for the Period 9/1/2021 to 9/30/2021

| Source         | Balance as of<br>9/1/2021 | Contributions | Earnings        | Expenses    | Distributions | Transfers | Balance as of<br>9/30/2021 |
|----------------|---------------------------|---------------|-----------------|-------------|---------------|-----------|----------------------------|
| PENSION - GF   | \$58,752,375.69           | \$0.00        | -\$1,312,082.10 | \$8,274.42  | \$0.00        | \$0.00    | \$57,432,019.17            |
| PENSION - SBVC | \$6,008,590.24            | \$0.00        | -\$134,186.30   | \$846.22    | \$0.00        | \$0.00    | \$5,873,557.72             |
| PENSION - KVCR | \$15,080,716.74           | \$0.00        | -\$336,788.74   | \$2,123.90  | \$0.00        | \$0.00    | \$14,741,804.10            |
| PENSION - MAE  | \$8,522,111.10            | \$0.00        | -\$186,619.91   | \$1,195.81  | \$354,946.00  | \$0.00    | \$7,979,349.38             |
| PENSION - FNX  | \$9,668,402.94            | \$0.00        | -\$215,918.73   | \$1,361.65  | \$0.00        | \$0.00    | \$9,451,122.56             |
| PENSION - CHC  | \$3,139,873.40            | \$0.00        | -\$70,120.94    | \$442.20    | \$0.00        | \$0.00    | \$3,069,310.26             |
| Totals         | \$101,172,070.11          | \$0.00        | -\$2,255,716.72 | \$14,244.20 | \$354,946.00  | \$0.00    | \$98,547,163.19            |

#### **Investment Selection**

Source

PENSION Vanguard Conservative Strategy

#### **Investment Objective**

Source

PENSION The Conservative Portfolio invests in Vanguard mutual funds using an asset allocation strategy designed for investors seeking both current income and low to moderate capital appreciation.

#### **Investment Return**

|                |         |          |        | Α       | nnualized Retu | rn       |                       |
|----------------|---------|----------|--------|---------|----------------|----------|-----------------------|
| Source         | 1-Month | 3-Months | 1-Year | 3-Years | 5-Years        | 10-Years | Plan's Inception Date |
| PENSION - GF   | -2.23%  | -0.35%   | 11.21% | 9.04%   | -              | -        | 6/22/2018             |
| PENSION - SBVC | -2.23%  | -0.35%   | 11.21% | 9.05%   | -              | -        | 6/22/2018             |
| PENSION - KVCR | -2.23%  | -0.35%   | 11.21% | 9.05%   | -              | -        | 6/22/2018             |
| PENSION - MAE  | -2.23%  | -0.35%   | 11.21% | -       | -              | -        | 9/23/2019             |
| PENSION - FNX  | -2.23%  | -0.35%   | 11.22% | -       | -              | -        | 8/31/2019             |
| PENSION - CHC  | -2.23%  | -0.35%   | 11.21% | -       | -              | -        | 11/1/2019             |

Information as provided by US Bank, Trustee for PARS; Not FDIC Insured; No Bank Guarantee; May Lose Value

Past performance does not guarantee future results. Performance returns may not reflect the deduction of applicable fees, which could reduce returns. Information is deemed reliable but may be subject to change. Investment Return: Annualized rate of return is the return on an investment over a period other than one year multiplied or divided to give a comparable one-year return. Account balances are inclusive of Trust Administration, Trustee and Investment Management fees

Headquarters - 4350 Von Karman Ave., Suite 100, Newport Beach, CA 92660 800.540.6369 Fax 949.250.1250 www.pars.org



# SBCCD BUILDINGS

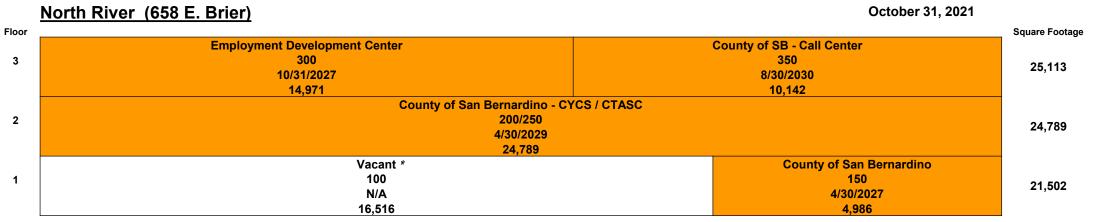


## (Status of Lease – October 31, 2021)

| Total lease for the three buildings:   | \$330,607.60 |
|--|--------------|
| No. of vacant units                    | 6            |
| Area of vacant units                   | 43,994 SF    |
| Estimated lease value for vacant units | \$96,786.80  |

| Year           | Net Rentable Area | % of Bldg |
|----------------|-------------------|-----------|
| 2020           | 0                 | 0.00%     |
| 2021           | 12,619            | 5.63%     |
| 2022           | 45,481            | 20.28%    |
| 2023           | 2,575             | 1.15%     |
| 2024           | 822               | 0.37%     |
| 2025+          | 87,396            | 38.96%    |
| Owner occupied | 29,043            | 12.95%    |
| Available      | 46,370            | 20.67%    |
| Leased         | 177,936           | 79.33%    |
| Total          | 224,306           | 100.00%   |

| Occupancy | 79.33% |
|-----------|--------|
|-----------|--------|



\*Suite 100 at North River is not being broken down into smaller suits at this time. We are attempting to procure a larger tenant and CBRE has shown the suite to a few prospects. We have space at One Parkside with smaller size suites that could potentially be leased for a tenant with that requested size. There is an option to do that if need be, however, the hope is that another County Agency will take this suite.

| Year      | Net<br>Rentable<br>Area | % of Bldg |
|-----------|-------------------------|-----------|
| 2020      | 0                       | 0%        |
| 2021      | 0                       | 0%        |
| 2022      | 0                       | 0%        |
| 2023      | 0                       | 0%        |
| 2024      | 0                       | 0%        |
| 2025+     | 54,888                  | 77%       |
|           |                         |           |
| Available | 16,516                  | 23%       |
| Leased    | 54,888                  | 77%       |
| Total     | 71,404                  | 100%      |

Page 59 of 86

October 31, 2021

| Floor |                                |               |            |                 |         |                |                           |         | _ Square Footage |
|-------|--------------------------------|---------------|------------|-----------------|---------|----------------|---------------------------|---------|------------------|
|       | Maxim Healthcare               |               |            | Spec Suite **   | Spec Si | uite **        | Spec Suite **             | Vacant* |                  |
| 4     | 400                            |               |            | 420             | 450     | )              | 460                       | 470     | 40 740           |
|       | 11/30/2022                     |               |            | N/A             | N/A     | 4              | N/A                       | N/A     | 18,743           |
|       | 8,631                          |               |            | 1,704           | 4,36    | 53             | 1,545                     | 2,500   |                  |
|       | Vacant                         | AECOM         | Spec Suite | e Chicago Title | Cor     | coran Consulti | ng Group                  | Vacant  | 1                |
| 3     | 300                            | 320           | 330        | 350             |         | 360            |                           | 370     | 40.074           |
|       | N/A                            | 6/30/2024     | N/A        | 1/31/2023       |         | 4/30/2022      | 1                         | N/A     | 18,874           |
|       | 6,482                          | 822           | 2,956      | 2,575           |         | 4,143          |                           | 1,896   |                  |
|       | United Healthcare/March Vision |               |            |                 |         | Vacant         |                           | -       | 1                |
| 2     | 200                            |               |            |                 |         | 250            |                           |         | 10.000           |
|       | 9/30/2022                      |               |            |                 |         | N/A            |                           |         | 16,966           |
|       | 8,712                          |               |            |                 |         | 8,254          |                           |         |                  |
|       |                                | Chicago Title |            |                 |         | He             | alth Essentials / Bristol | Hospice |                  |
| 1     |                                | 100           |            |                 |         |                | 150                       |         | 46.426           |
|       |                                | 12/31/2021    |            |                 |         |                | 2/28/2026                 |         | 16,126           |
|       |                                | 12,619        |            |                 |         |                | 3,507                     |         |                  |

\* Suite 470 occupied by Hines

\*\*Suite 460 is being broken up into 3 suites: 420 (1,704 sf), 450 (4,363 SF) and 460 (1,545 sf). These will be suites that are build out already to allow a tenant to occupancy the suite immediately. The renovation project will start this month after Board approval.

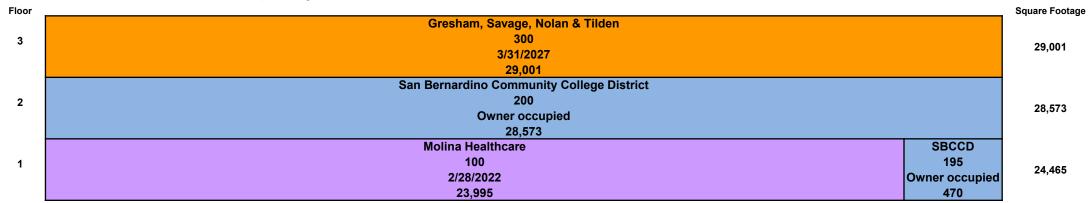


| Year  | Net<br>Rentable<br>Area | % of Bldg |
|-------|-------------------------|-----------|
| 2020  | 0                       | 0%        |
| 2021  | 12,619                  | 18%       |
| 2022  | 21,486                  | 30%       |
| 2023  | 2,575                   | 4%        |
| 2024  | 822                     | 1%        |
| 2025+ | 3,507                   | 5%        |

| Available | 29,854 | 42%  |
|-----------|--------|------|
| Leased    | 41,009 | 58%  |
| Total     | 70,863 | 100% |



### Two Parkside (550 E. Hospitality Lane)





| Year           | Net<br>Rentable<br>Area | % of Bldg |
|----------------|-------------------------|-----------|
| 2020           | 0                       | 0%        |
| 2021           | 0                       | 0%        |
| 2022           | 23,995                  | 29%       |
| 2023           | 0                       | 0%        |
| 2024           | 0                       | 0%        |
| 2025+          | 29,001                  | 35%       |
| Owner occupied | 29,043                  | 35%       |

October 31, 2021

| Available | 0      | 0%   |
|-----------|--------|------|
| Leased    | 82,039 | 100% |
| Total     | 82,039 | 100% |

#### MARKETING PROCESS SLIDE

The CBRE Team's marketing and leasing plan for North River Place and One Parkside is designed to meet three clear goals and objectives:

#### **IDENTITY**

Real Estate is a local endeavor & therefore the basis of any successfully leasing plan is **identity**.

A cohesive identity is developed by utilizing the CBRE's in-house graphics and design team to create a variety of unique marketing materials that include, but are not limited to:

- Email Marketing Blasts to Tenant Brokers and Tenants
- Custom Brochure
- Availability Sheets
- Floorplans
- Amenities Map
- Public Transit Map
- Commute Map

#### **AWARENESS**

To raise awareness about the project among Tenants as well as the Southern California & national brokerage community it is critical these prospects are made aware of the opportunities available at the property so the asset is brought to "top of mind" and to keep it from "falling off the radar".

Awareness is driven by communicating the opportunities at the Properties through the utilization of the materials listed above and getting them to brokers & Tenants via the following methods:

- Direct/strategic Tenant solicitation
  - Direct & indirect marketing
  - Cold calls
  - Visiting other buildings/tenants in the region to share information about Properties
  - Working with existing Tenant relationships in both the private and public sectors
  - CBRE National and Global referrals
- Direct broker e-blasts
- Online marketing platforms
  - CoStar
  - Loopnet
  - AIR
  - City Feet

#### **RELATIONSHIP**

Leverage long-term, established relationships with brokers. With over 50 years of combined Leasing experience in the Inland Empire your CBRE Leasing Team has long-term, established relationships with the most active Tenant Brokers not just in the I.E. but throughout Southern California. From this experience and these existing relationships the Team understands continued cultivation of these relationships can yield great results! Best practices in this area involve:

- Regular contact with Tenant's agents keeping them informed of what's going on with the Property
- Professional touring experiences to present the opportunities to brokers and Tenants
- Quick and thorough responses to requests and Proposals
- Create a "broker-friendly" reputation at the property.

# NORTH RIVER PLACE

658 E. Brier Drive, San Bernardino, CA.







### **PROPERTY OVERVIEW/HIGHLIGHTS**





Class A, three (3) story building

±72,558 gross square feet

Building signage available for larger tenants

Each floor is separately metered

Separate computer controlled HVAC systems for each floor

Multiple ground floor entries

Dramatic lobby with ceramic tile flooring

High performance exterior glass with brick veneer

Fully sprinklered with fire-life safety

Card key system for controlled after hours access

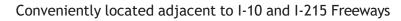
Fiber optic communication capabilities



Ideal for call centers, schools or other high parking uses

±153 acre mixed-use master planned business park







Amenities include restaurants, retail services and health club



On-site property management and maintenance



On-site 24-hour courtesy patrol

On-site fire station



Computer activated after-hours climate control



### **AVAILABILITIES**

YEAR BUILT:



# TOTAL SQUARE FEET71,834 Rentable Square FeetAVAILABLE SPACE16,642 Rentable Square Feet

| <u>SI</u> | <u>UITE</u>          | AVAILABLE SQ. FT. | RENTAL RATE   | DESCRIPTION |  |
|-----------|----------------------|-------------------|---|-------------|--|
| 1         | 00                   | ±16,642           | \$2.15  | In research |  |
|           | RENT INCREASES:      |                   | Three percent (3%) per year   |             |  |
|           | LEASE TERM:          |                   | Negotiable  |             |  |
|           | TENANT IMPROVEMENTS: |                   | Negotiable -all space previously occupied   |             |  |
|           | OPERATING EXPENSES:  |                   | Pass through over Base Year   |             |  |
|           | ELEVATORS:           |                   | Two (2)   |             |  |
|           | PARKIN               | G:                | Four (4) cars per 1,000 square feet leased  |             |  |
|           | ACCESS:              |                   | After hours computer controlled system  |             |  |
|           | SIGNAGE:             |                   | Building signage available for full floor tenants<br>Monument signage available on limited basis                    |             |  |
|           | BUILDING HOURS:      |                   | 8:00 a.m. to 5:30 p.mMonday through Friday<br>8:00 a.m. to 12 noon -Saturday (except Federal and State<br>Holidays) |             |  |

2007

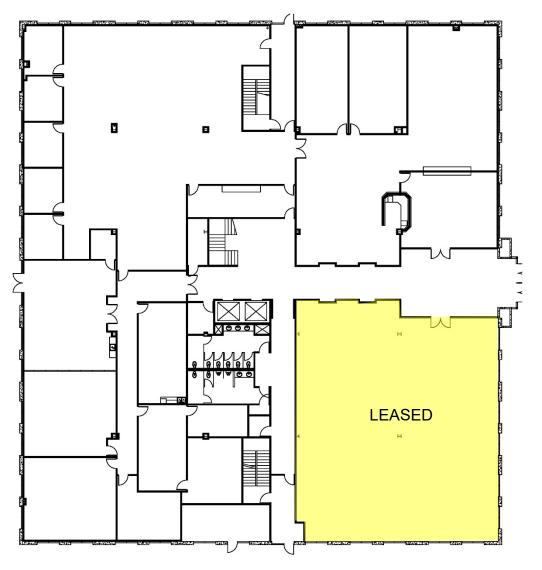












**CBRE** 

**AREA AMENITIES** 





# CBRE

**BUS STOPS** 







Page 69 of 86

RITER OF THE

10

| # | ADDRESS                                | CITY           |
|---|--|----------------|
| 1 | 658 E. Brier Drive (North River Place) | San Bernardino |
| 2 | 560 E. Hospitality Lane (One Parkside) | San Bernardino |
| 3 | 550 E. Hospitality Lane (Two Parkside) | San Bernardino |

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# San Bernardino

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# NORTH RIVER PLACE

658 E. Brier Drive, San Bernardino, CA.



SKS - A Star

Kyle Yocum Vice President Lic. 01903051 +1 909 418 2172 kyle.yocum@cbre.com

658

Benjamin Robblee Senior Associate Lic. 01923547 +1 909 418 2133 benjamin.robblee@cbre.com

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# CBRE

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# ONE PARKSIDE

#### 560 E. Hospitality Lane, San Bernardino, CA.





SPEC SUITES COMING Q1, 2022!!!



### **PROPERTY OVERVIEW/HIGHLIGHTS**





Class A, four (4) story office building



Controlled after hours building access



Fully sprinklered with fire-life safety



Lobby features vaulted ceiling, cove lighting and unique paneling



±153 acre mixed-use master planned business park



Conveniently located adjacent to I-10 and I-215 Freeways



Walkable amenities include restaurants, retail services and health club



Direct Digital Controlled (DDC) air-conditioning system



On-site property management and maintenance



On-site 24-hour security patrol



On-site fire station



# **AVAILABILITIES**

TOTAL SQUARE FEET

70,621 Rentable Square Feet 29,768 Rentable Square Feet



| <u>SUITE</u> | AVAILABLE / SQ. FT. | DESCRIPTION  |
|--------------|---------------------|--|
| 250          | 8,431 RSF           | Ready for custom design.   |
| 300          | 6,482 RSF           | Reception, seventeen (17) private offices, large training/board room, conference room, large work room, storage closet, copy/mail room, break room.  |
| 330          | 2,956 RSF           | SPEC SUITE (coming Q1, 2022) - Open office, five (5) private offices,<br>one (1) executive office, conference room, break area, IT/storage<br>closet |
| 370          | 1,872 RSF           | One (1) private office, conference room, and bull pen.   |
| 420          | 1,704 RSF           | SPEC SUITE (coming Q1, 2022) - Open office, three (3) private offices, break area, IT/storage closet   |
| 450          | 4,363 RSF           | SPEC SUITE (coming Q1, 2022) - Reception, eight (8) private offices, conference room   |
| 460          | 1,545 RSF           | SPEC SUITE (coming Q1, 2022) - Bull pen, two (2) private offices, conference room, break area  |
| 470          | 2,415 RSF           | Ready for custom design.   |

Suites 460 and 470 can be made contiguous for up to  $\pm 3,960$  rentable square feet

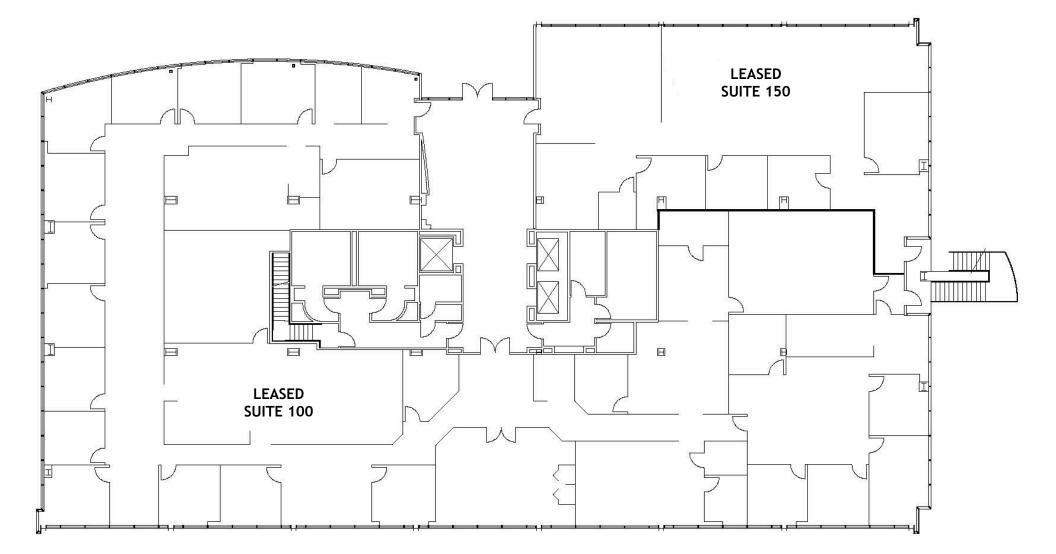
| RENTAL RATE:         | \$2.20 per rentable square foot per month, full service gross   |  |  |  |  |  |
|----------------------|---|--|--|--|--|--|
| RENT INCREASES:      | Three percent (3%) per year   |  |  |  |  |  |
| LEASE TERM:          | Negotiable  |  |  |  |  |  |
| TENANT IMPROVEMENTS: | Negotiable  |  |  |  |  |  |
| OPERATING EXPENSES:  | Pass through over Base Year   |  |  |  |  |  |
| ELEVATORS:           | Two (2)   |  |  |  |  |  |
| PARKING              | Four (4) cars per 1,000 square feet leased  |  |  |  |  |  |
| ACCESS:              | After hours computer controlled system  |  |  |  |  |  |
| SIGNAGE:             | Building top signage for qualified Tenant   |  |  |  |  |  |
| BUILDING HOURS:      | 8:00 a.m. to 5:30 p.m Monday through Friday; 8:00 a.m. to 12<br>noon - Saturday (except Federal and State Holidays) |  |  |  |  |  |
| YEAR BUILT:          | 1992  |  |  |  |  |  |





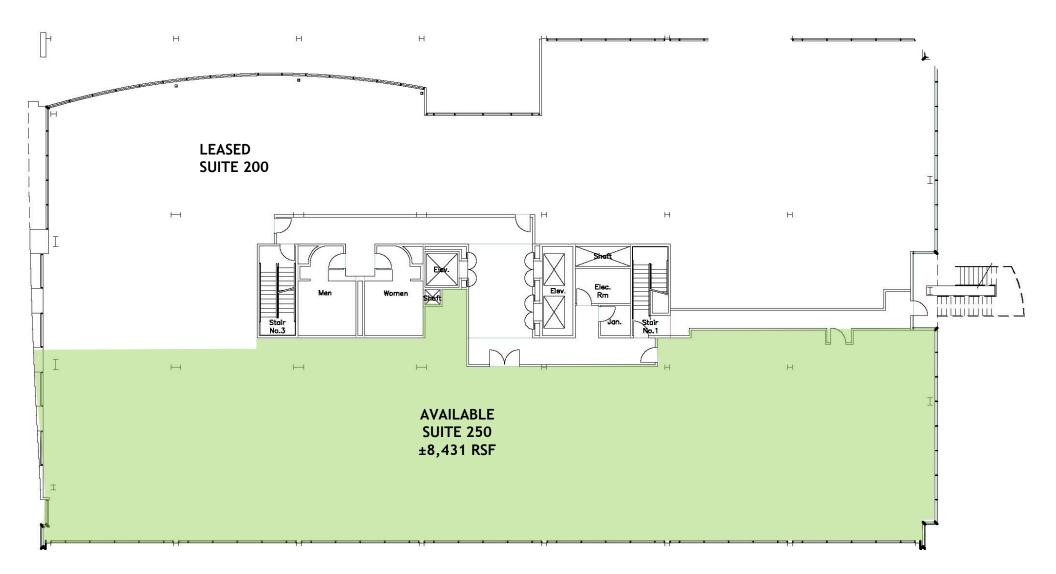
FLOOR PLAN - FIRST FLOOR



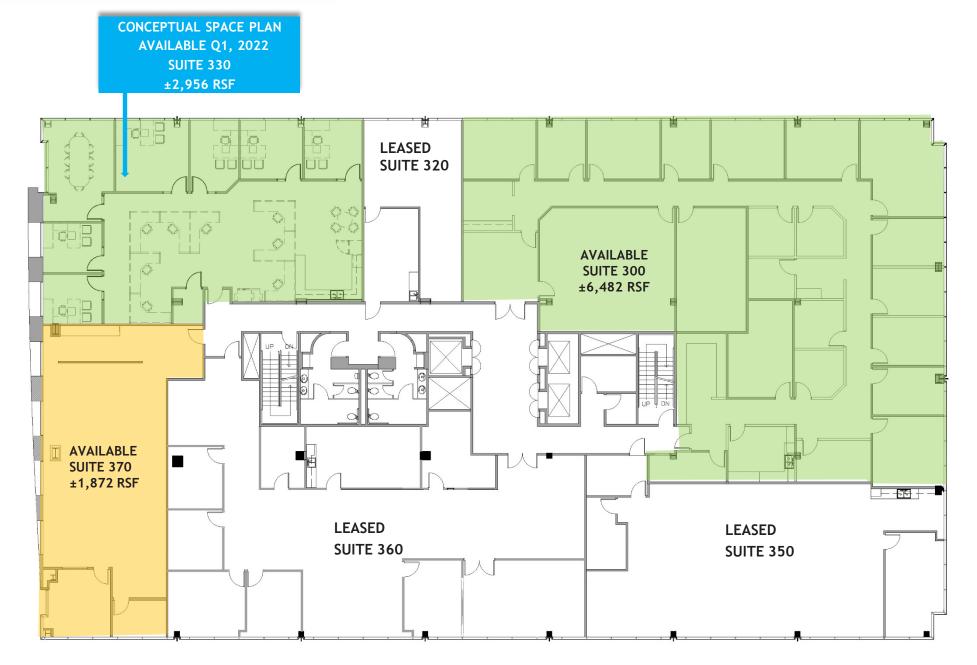


# FLOOR PLAN - SECOND FLOOR









## **FLOOR PLAN - FOURTH FLOOR**





**AREA AMENITIES** 





**BUS STOPS** 





# ONE PARKSIDE

560 E. Hospitality Lane, San Bernardino, CA.

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CBRE -



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# **MEASURE CC**

BUILDING NEW OPPORTUNITIES FOR OUR STUDENTS & OUR COMMUNITY

## **PROJECT TIMELINE**

### April - June 2021

- Award SBVC Campus Construction Management Services
- Award SBVC Campus Wide Utility Upgrades MEP
- Award SBVC Planetarium Mechanical Upgrades MEP
- DSA Approval SBVC Technical Building Replacement
- ✓ DSA Approval SBVC New Softball Field
- CHC Gym Demolition Completed.
- ✓ Award CHC Campus Wide Irrigation Upgrades GC
- ✓ Award CHC East Valley Public Safety Training Center DBE
- ✓ Award CHC Campus Construction Management Services
- ✓ Award CHC Campus Accessibility and Site Improvements A&E
- ✓ Award CHC Facilities Master Plan update A&E
- Award CHC Central Complex 2 Geotechnical
- ✓ Award CHC Extending Emergency Power from Generator at LRC to MDF at CC1 MEP Design
- ✓ Award CHC Medium Voltage Equipment MEP for Preventive Maintenance and Testing Specifications
- ✓ Award DW Pre-qualified list DSA IOR
- Award DW Pre-qualified list CEQA Compliance

## July - September 2021

- ✓ Award SBVC East Wing Mechanical Improvements A&E
- Award SBVC Campus-Wide Utility Upgrades CxA
- ✓ Award SBVC Career Pathways 2 Design-Builder
- Award SBVC New Softball Field Special Inspections and Materials Testing
- ✓ Award SBVC Campus Roof Replacement Hazmat Assessment
- ✓ Award SBVC Campus Roof Replacement Special Inspections and Materials Testing
- ✓ Award SBVC Technical Building Replacement DSA IOR
- ✓ Award SBVC Technical Building Replacement Special Inspections and Materials Testing
- ✓ Award SBVC Old Central Plant Repurposing MEP
- ✓ Award SBVC Planetarium HVAC Replacement CxA
- ✓ Complete SBVC Planetarium HVAC Replacement Design

### July - September 2021

- ✓ Complete SBVC PS & HLS Fume Hood Upgrade Feasibility Study
- Award SBVC Gym Lobby Floor Replacement A&E
- ✓ Award SBVC Business Quad Development Landscape Architect
- ✓ Award SBVC Fiber Optic Termination & Testing for Construction
- ✓ Award SBVC Campus Perimeter Fencing Landscape Architect
- Award CHC Campus-Wide Accessibility DSA IOR
- Award CHC Campus-Wide Accessibility Special Inspection & Material Testing
- ✓ Award CHC Replace Existing Cooling Towers CxA
- ✓ Award CHC Solar Projects Criteria Documents MEP
- Award CHC Generator and Equipment Upgrades for Construction

## **October - December 2021**

✓ Award SBVC Campus Roof Replacement for Construction

Award SBVC New Softball Field DSA IOR

Award SBVC New Softball Field for Construction

Award SBVC PS & HLS Fume Hood Upgrade A&E

Award SBVC PS & HLS Fume Hood Upgrade CxA

Award SBVC CP2 CxA

Award SBVC Campus-Wide Security Upgrades Plan A&E

Award SBVC East Wing Mechanical Upgrades Hazmat Assessment

Award SBVC On Call Biological Resources Monitoring Services

Award SBVC On-Call Cultural and Paleontological Resources Monitoring Services

Award CHC On Call Biological Resources Monitoring Services

Award CHC On-Call Cultural and Paleontological Resources Monitoring Services

Award CHC Replace Existing Cooling Towers MEP

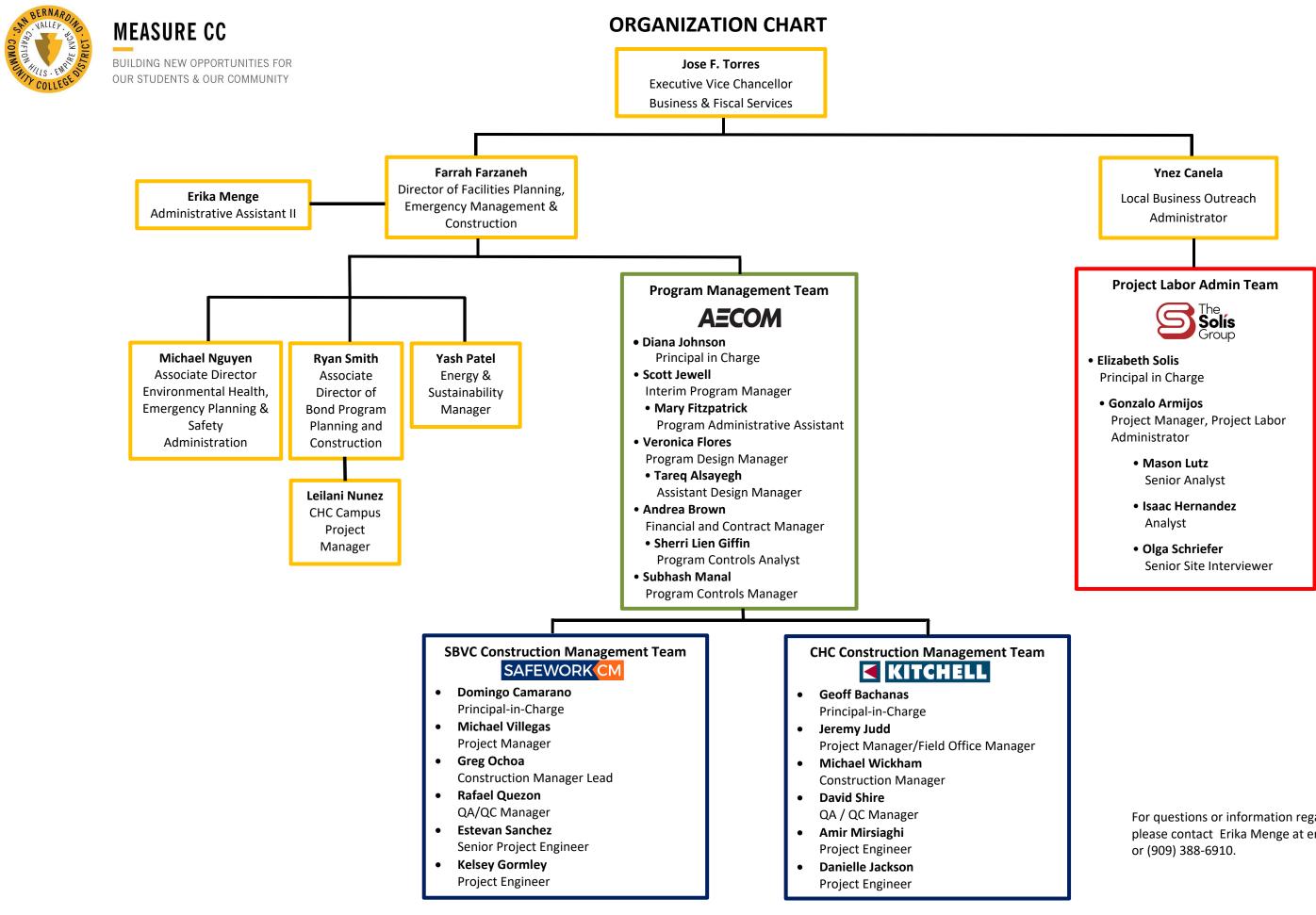
Award CHC Child Development Center Renovation DSA IOR

Award CHC Child Development Center Renovation CxA

Award CHC Child Development Center Renovation Special Inspections and Materials Testing

Award CHC Bldg. 10 Third Floor Corridor Upgrade A&E

Award CHC CCR Multi-Purpose Room Acoustical Imprv. A&E



**District Staff** 

For questions or information regarding Measure CC please contact Erika Menge at emenge@sbccd.edu

#### SAN BERNARDINO COMMUNITY COLLEGE DISTRICT

| то:                 | Board of Trustees                               |  |  |  |  |  |
|---------------------|---|--|--|--|--|--|
| FROM:               | Diana Z. Rodriguez, Chancellor                  |  |  |  |  |  |
| <b>REVIEWED BY:</b> | Jose F. Torres, Executive Vice Chancellor       |  |  |  |  |  |
| PREPARED BY:        | Lawrence P. Strong, Director of Fiscal Services |  |  |  |  |  |
| DATE:               | November 18, 2021                               |  |  |  |  |  |
| SUBJECT:            | Budget Report                                   |  |  |  |  |  |

#### **RECOMMENDATION**

This item is for information only and no action is required.

#### **OVERVIEW**

While year-to-date revenue and/or expenditure percentages often vary from the percentage of fiscal year elapsed, all funds are expected to remain within the 2021-22 budget unless otherwise noted here. For explanations of any significant variances in year-to-date revenues/expenditures from fiscal year elapsed, please see the attached summary.

#### **ANALYSIS**

The attached Revenue and Expenditure Summary reflects activity for the 2021-22 fiscal year through October 26, 2021. As of that date, SBCCD was 32.3% through the fiscal year and had spent and/or encumbered approximately 25.3% of its budgeted general fund.

#### **INSTITUTONAL VALUES**

III. Resource Management for Efficiency, Effectiveness, and Excellence

#### **FINANCIAL IMPLICATIONS**

There are no financial implications associated with this Board item.



## Budget Revenue & Expenditure Summary

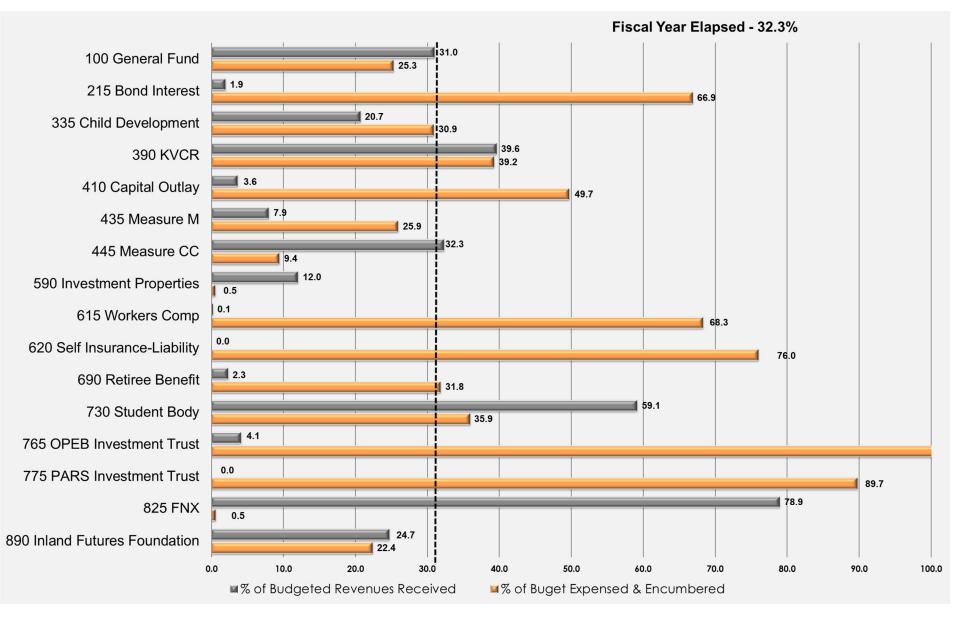
Year to Date 10/26/2021

| 32.3% of Fiscal Year Elapsed   |             |            |       |              |                             |        |   |  |  |
|--------------------------------|-------------|------------|-------|--------------|-----------------------------|--------|---|--|--|
|                                | REVENUES    |            |       | EXPENDITURES |                             |        |   |  |  |
| FUND                           | Budget      | Received   | YTD   | Budget       | Expensed/<br>Encumbered YTD |        | COMMENTS  |  |  |
| 100 General Fund               | 222,612,358 | 68,975,754 | 31.0% | 222,189,262  | 56,178,812                  | 25.3%  |   |  |  |
| 215 Bond Interest & Redemption | 58,000,000  | 1,101,761  | 1.9%  | 58,000,000   | 38,774,429                  | 66.9%  | Taxes are determined and collected by the County for bond measures.   |  |  |
| 335 Child Development          | 3,986,901   | 823,483    | 20.7% | 3,986,901    | 1,231,006                   | 30.9%  | Revenue activity posted one month in arrears.   |  |  |
| 390 KVCR                       | 5,064,287   | 2,005,369  | 39.6% | 4,382,834    | 1,719,507                   | 39.2%  |   |  |  |
| 410 Capital Outlay             | 2,503,251   | 90,640     | 3.6%  | 1,879,963    | 933,404                     | 49.7%  | RDA revenue posted by the County. \$321,000 encumbered for 2nd year of construction contract (DLR Group).   |  |  |
| 435 Measure M                  | 23,500      | 1,865      | 7.9%  | 880,413      | 228,231                     | 25.9%  | 1st quarter interest income posting in progress (based on average daily cash balance YTD).  |  |  |
| 445 Measure CC                 | 3,400,000   | 1,097,728  | 32.3% | 283,418,073  | 26,694,952                  | 9.4%   | 1st quarter interest income posting in progress (based on average daily cash balance YTD). Expenditures consistent with project schedules.              |  |  |
| 590 Investment Properties      | 4,627,527   | 554,243    | 12.0% | 2,028,789    | 10,000                      | 0.5%   | Revenue and expenditure activity posted one month in arrears. Jul and Aug activity posting in progress.   |  |  |
| 615 Workers Compensation       | 1,345,000   | 1,995      | 0.1%  | 2,570,000    | 1,755,555                   | 68.3%  | 1st quarter interest income posting in progress (based on average daily cash balance YTD). \$1,442,183 encumbered for insurance program contribution.   |  |  |
| 620 Self Insurance-Liability   | 595,660     | 457        | 0.1%  | 1,135,000    | 862,539                     | 76.0%  | 1st quarter interest income posting in progress (based on average daily cash balance YTD). \$748,223 encumbered for annual liability insurance payment. |  |  |
| 690 Retiree Benefit            | 279,966     | 6,334      | 2.3%  | 279,966      | 89,049                      | 31.8%  | 1st quarter interest income posting in progress (based on average daily cash balance YTD).  |  |  |
| 730 Student Body Center Fee    | 241,151     | 142,601    | 59.1% | 241,151      | 86,663                      | 35.9%  | Student fees (revenue) collected at the beginning of the term.  |  |  |
| 765 OPEB Trust                 | 1,000,000   | 40,943     | 4.1%  | 82,000       | 113,654                     | 138.6% | Revenue and expenditure posted quarterly. \$90,792 recorded for Jul-Sep expenditure activity.   |  |  |
| 775 PARS Trust                 | 4,900,000   | -          | 0.0%  | 3,454,946    | 3,100,000                   | 89.7%  | Investment activity posted quarterly. \$3.1million disbursement to General Fund, KVCR, and FNX.   |  |  |
| 825 FNX                        | 570,000     | 449,974    | 78.9% | 553,028      | 301,023                     | 54.4%  | \$450,000 recorded for FY22 PARS transfer in. \$140,640 encumbered for PBS fee.   |  |  |
| 890 Inland Futures Foundation  | 823,525     | 203,490    | 24.7% | 823,525      | 184,069                     | 22.4%  |   |  |  |



## Budget Revenue & Expenditure Summary

Year to Date 10/26/2021



# SAN BERNARDINO COMMUNITY COLLEGE DISTRICT Program Summary: Board of Trustees - As of 11/05/2021

Percentage of Year Expired: 35%

|                                      |   | 2                                   |                                    |                           | <u>1</u>                           | <u>1÷2</u>              |                                       |
|--------------------------------------|---|-------------------------------------|------------------------------------|---------------------------|------------------------------------|-------------------------|---------------------------------------|
| Object #                             | Description   | 2022<br>Budget                      | 2022<br>Actuals<br>YTD<br>11/05/21 | Encumb.                   | Total 2022<br>Actuals +<br>Encumb. | % of<br>Budget<br>Used  | Notes                                 |
| 200000                               | Board Of Trustees Stipends  | 38,640                              | 11,600                             | -                         | 11,600                             | 30%                     |                                       |
|                                      | Total 2000's Classified Salaries  | 38,640                              | 11,600                             | -                         | 11,600                             | 30%                     |                                       |
| 300000                               | Employee Benefits   | 100,340                             | 37,426                             | -                         | 37,426                             | 37%                     |                                       |
|                                      | Total 3000's Employee Benefits  | 100,340                             | 37,426                             | -                         | 37,426                             | 37%                     |                                       |
| 450000<br>456000<br>475000           | Noninstructional Supplies<br>Commencement Supplies<br>Meals & Refreshments                      | 2,000<br>1,200<br>11,500            | -<br>564<br>830                    | 966<br>8,722              | 966<br>564<br>9,552                | 48%<br>47%<br>83%       |                                       |
|                                      | Total 4000's Supplies & Materials   | 14,700                              | 1,394                              | 9,688                     | 11,081                             | 75%                     |                                       |
| 511300<br>520000<br>531000<br>554000 | Consultant & Other Services<br>Travel & Conference Expenses<br>Dues And Membership<br>Telephone | 17,000<br>27,500<br>11,000<br>1,000 | 11,968<br>560<br>-<br>-            | -<br>25,341<br>7,668<br>- | 11,968<br>25,901<br>7,668<br>-     | 70%<br>94%<br>70%<br>0% | Retreats, training facilitator        |
| 581800                               | Student Travel  | 2,500                               | -                                  | 1,000                     | 1,000                              | 40%                     | Student trustee conference attendance |
|                                      | Total 5000's Other Expenses   | 59,000                              | 12,527                             | 34,009                    | 46,536                             | <b>79%</b>              |                                       |
|                                      | Total Expenditures:   | 212,680                             | 62,947                             | 43,697                    | 106,644                            | 50%                     |                                       |